



Oregon Paint Stewardship Program

2021 Annual Report

Submitted To

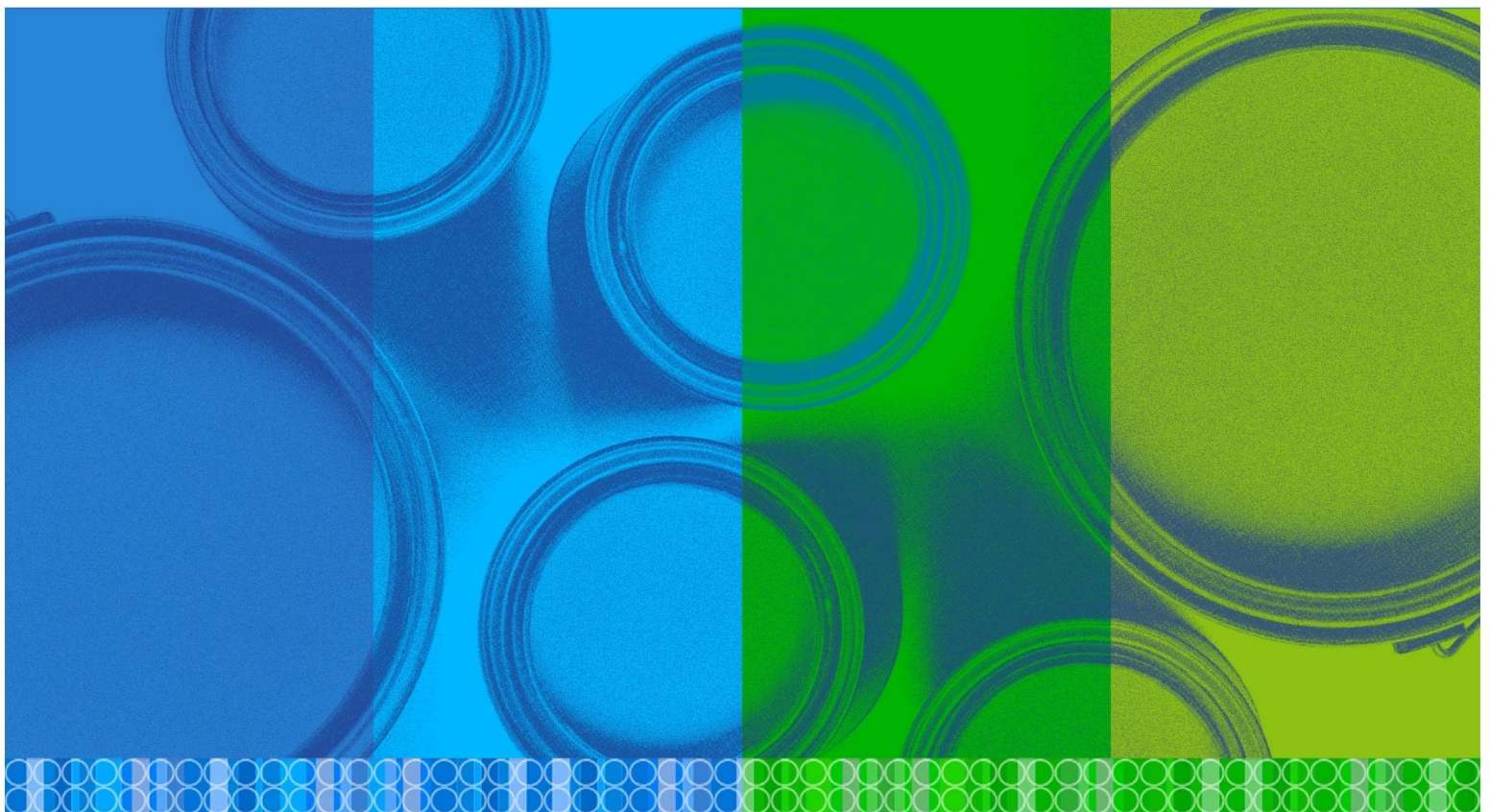
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Executive Summary

OREGON PAINT STEWARDSHIP LAW

PaintCare is the representative stewardship organization for the Oregon Paint Stewardship Program codified in Oregon Revised Statutes §§ 459A.820-855. The Oregon program began July 1, 2010.

The broad goals of the program are for paint manufacturers to implement and manage the finances of a statewide paint stewardship program to reduce the generation of postconsumer paint, promote using up leftover paint, and facilitate the recycling and proper disposal of unwanted postconsumer paint. The program aims to increase opportunities to properly manage leftover paint, offer cost-saving opportunities to local governments, and manage the paint collected in an environmentally and economically sound manner.

PROGRAM HIGHLIGHTS

Drop-Off Sites. The program had 183 year-round paint drop-off sites (which qualify as “permanent collection sites” in the Oregon law) at the end of the year. Of the 183 year-round sites, 132 were paint retailers, representing 33% of likely paint retail participants. The remaining sites included 19 transfer stations, 24 reuse stores, six household hazardous waste (HHW) facilities, one paint recycler and one environmental services company.

The program also managed paint from supplemental sites that included three seasonal HHW facilities, 31 HHW events, one reuse store that that accepted paint for part of the year, and five PaintCare events.

During the year, 98.2% of Oregon residents lived within 15 miles of a drop-off site.

Services. The program provided 70 direct large volume pickups (LVP) from businesses and others that had accumulated more than 100 gallons of paint at their locations and serviced 15 locations set up as recurring large volume pickup (RLVP) sites.

Paint Collection Volume. The program collected 740,102 gallons of postconsumer paint.

Paint Processing. Latex paint was 82% of the paint processed: 4% was reused, 78% was made into recycled-content paint, 6% was processed by biodegradation, and 12% that was dry paint was landfilled. Oil-based paint was 18% of the paint processed: 3% was reused and 97% was processed for energy recovery.

Revenue and Expenses. The program was financed through a fee on new paint sales: 45 cents on pint and quart containers; 95 cents on 1-gallon and 2-gallon containers; and \$1.95 on 5-gallon containers. Approximately 9.3 million gallons of architectural paints were sold in the state and the program collected \$6,004,763 in revenue from these sales.

Expenses, including paint transportation and processing, communications, staffing, and administration were \$5,329,944. The program ended the year with net assets of \$2,472,922. Total program cost per gallon of paint collected was \$7.20.

Paint Recovery Rate. The recovery rate—the volume of postconsumer paint collected divided by the volume of new paint sales in the same period—was 8%.

Communications. Public outreach activities included the distribution of point-of-sale print materials, fact sheets, and signage, as well as messaging delivered via print advertising, radio, and social media. PaintCare launched a new brand identity intended to make outreach materials more effective by making them clearer, more accessible, and more memorable.

Operations. Certain types of paint collection activities continued to be impacted by COVID-19. The number of HHW events increased slightly but was still roughly half of the number of events held in 2019. However, the loss of events appears to have resulted in greater utilization of existing sites—the share of volume collected from fixed HHW/solid waste facilities increased from 38% in 2019 to 43%.

PROGRAM PLAN AND ANNUAL REPORT

The state's paint stewardship law required the approval of a program plan prior to the start of the program. Program plans and annual reports are available on PaintCare's website. PaintCare intends to continue to implement the Oregon Paint Stewardship Program in the manner approved by the director under ORS 459A.832.

Section 1. Paint Collection and Transportation

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

(a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.

(L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).

A. DROP-OFF SITES AND SERVICES

The overall goal of the program is to increase recycling opportunities for households, businesses, and others with leftover paint. All suitable locations were invited to participate as paint drop-off sites, provided they meet the programs operational requirements. PaintCare partners with paint retailers, hardware stores, lumber centers, material reuse stores, household hazardous waste programs, solid waste facilities (e.g., transfer stations, recycling centers, landfills), and other site types to serve as paint drop-off sites.

The program's drop-off sites and services are summarized in the following tables. PaintCare considers a site (including events) as year-round if the site is open at least one day per month, every month of the year.

Sites that are open less frequently are considered supplemental sites. Sites that stopped participating in the program during the year are listed as "partial year." All sites are listed in the appendix.

YEAR-ROUND DROP-OFF SITES

Site Type	2019	2020	2021
Environmental Services Company	0	0	1
Household Hazardous Waste Facility	6	6	6
Paint Recycler	0	0	1
Paint Retailer	121	125	132
Reuse Store	26	24	24
Transfer Station	19	19	19
Total Sites	172	174	183

SUPPLEMENTAL DROP-OFF SITES

Site Type	2019	2020	2021
Household Hazardous Waste Event Site/Number of Events	43/64	20/23	26/31
Household Hazardous Waste Facility (Seasonal)	3	3	3
PaintCare Event Site/Number of Events	4/4	4/4	5/5
Paint Retailer (Partial Year)	2	2	0
Reuse Store (Partial Year)	0	2	1
Total Sites	52	31	35

SERVICES

Site/Service Type	2019	2020	2021
Direct Large Volume Pickup Site/Number of Pickups	38/43	46/63	61/70
Recurring Large Volume Pickup Site	11	14	15

The program’s drop-off sites and services are described below.

Household Hazardous Waste Programs. PaintCare partners with household hazardous waste programs—either directly or indirectly—to cover the costs of their paint collection bins, transportation, processing and in some cases additional on-site paint management activities. HHW programs are typically good program partners because they have an existing customer base and provide an “all-in-one” HHW drop-off opportunity.

Paint Retailers. At the end of the year, PaintCare identified 613 paint retailers—including paint, hardware, and home improvement stores—with 404 considered potential paint retail drop-off sites. This number may change from year to year as stores open and close. PaintCare has been informed by the corporate headquarters of big box stores that they are not interested in serving as drop-off sites at this time, so they are not included in the count of potential retail drop-off sites.

Of the 404 potential retail drop-off sites, 132 (33%) were participating as drop-off sites at the end of the year. Retail participation as a drop-off site is voluntary, and sites are not compensated.

Reuse Stores. A special group of retailers are material reuse stores. Even though only some of these stores sell paint, they are considered to be potential drop-off sites. Those who are drop-off sites may operate paint reuse programs by donating or selling good quality leftover paint back to the local community to use, rather

than sending it downstream through PaintCare for processing. PaintCare provided compensation for reuse services. PaintCare attempts to divert more paint for reuse by first referring candidates for LVPs to local reuse store partners.

Solid Waste Facilities. PaintCare partners with solid waste facilities, including transfer stations, recycling centers, and landfills to be paint drop-off sites for their customers.

Paint Recycler. MetroPaint in Portland is a paint recycler and served as a drop-off site for the program. They are able to accept large quantities of leftover paint from anyone in the state.

Environmental Services Company. ACTenviro in Clackamas is an environmental services company and served as a drop-off site for the program. They accepted large quantities of leftover paint from anyone in the state.

PaintCare Events. PaintCare held five paint drop-off events to help clean out large volumes of stored-up paint and to increase paint drop-off opportunities. The total number of participants at these events was 310.

Large Volume Pickup Service. PaintCare's large volume pickup service (LVP) provides a convenient option for painting contractors and others who have accumulated large volumes of paint. The minimum amount to receive a direct pickup is 100 gallons. Typically, users of the service have accumulated paint over many years due to the institutional, logistical, and financial barriers to disposal. PaintCare has removed these barriers by providing a free and convenient service. Common users of this service include contractors, builders, property managers, academic institutions, and homeowners, and are further described in the appendix.

Recurring Large Volume Pickup Service. Some LVP sites receive pickups on an on-going basis. These recurring large volume pickup (RLVP) sites sign a contract with PaintCare to allow them to keep PaintCare collection bins on site and fill them as they accumulate leftover paint. In addition, staff at these locations are trained by PaintCare on how to segregate products and store them until picked up by a transporter.

B. CONVENIENCE CRITERIA

PaintCare analyzed the convenience level offered by drop-off sites and events using Geographic Information System (GIS) tools along with 2020 U.S. Census Bureau and Portland State University's (PSU) Population Research Center population data. Census Bureau data shows how population is distributed geographically in each state and PSU's data provides an annual population estimate used for the population criterion.

Some sites (e.g., HHW facilities) have geographic limitations; they are only available to residents of their own city, county, or jurisdiction (i.e., residents of other jurisdictions are not allowed to use the site to drop off HHW/paint even if they live close by). For these sites, PaintCare tracks their service area restrictions and only counts the population for those residents who are (1) within a 15-mile radius, and (2) within the site's service area.

Distribution Criterion. Provide 95% of the state’s residents access to a year-round drop-off site within 15 miles.

The program’s 183 year-round drop-off sites provided 96.6% of the state’s residents access to a drop-off site within 15 miles. When supplemental sites were included, coverage increased to 98.2%.

Population Criterion. Provide one year-round drop-off site per every 30,000 residents in the state.

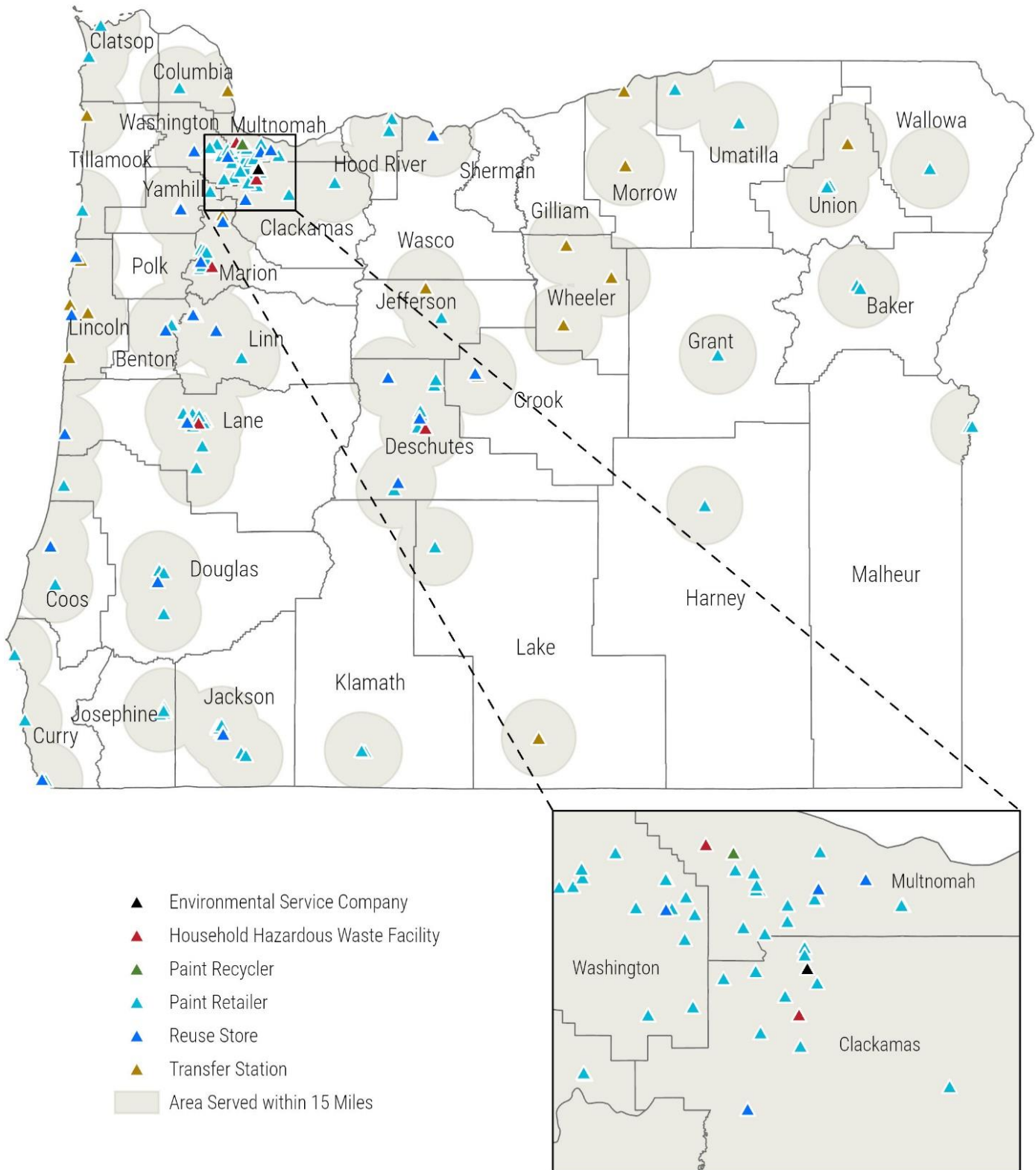
The program’s 183 year-round drop-off sites provided one site for every 23,314 residents of the state. When supplemental sites were included, coverage increased to one site for every 19,571 residents of the state.

Underserved Areas Criterion. Where the population is not within 15 miles of a year-round drop-off site – provide one or two paint drop-off events per year.

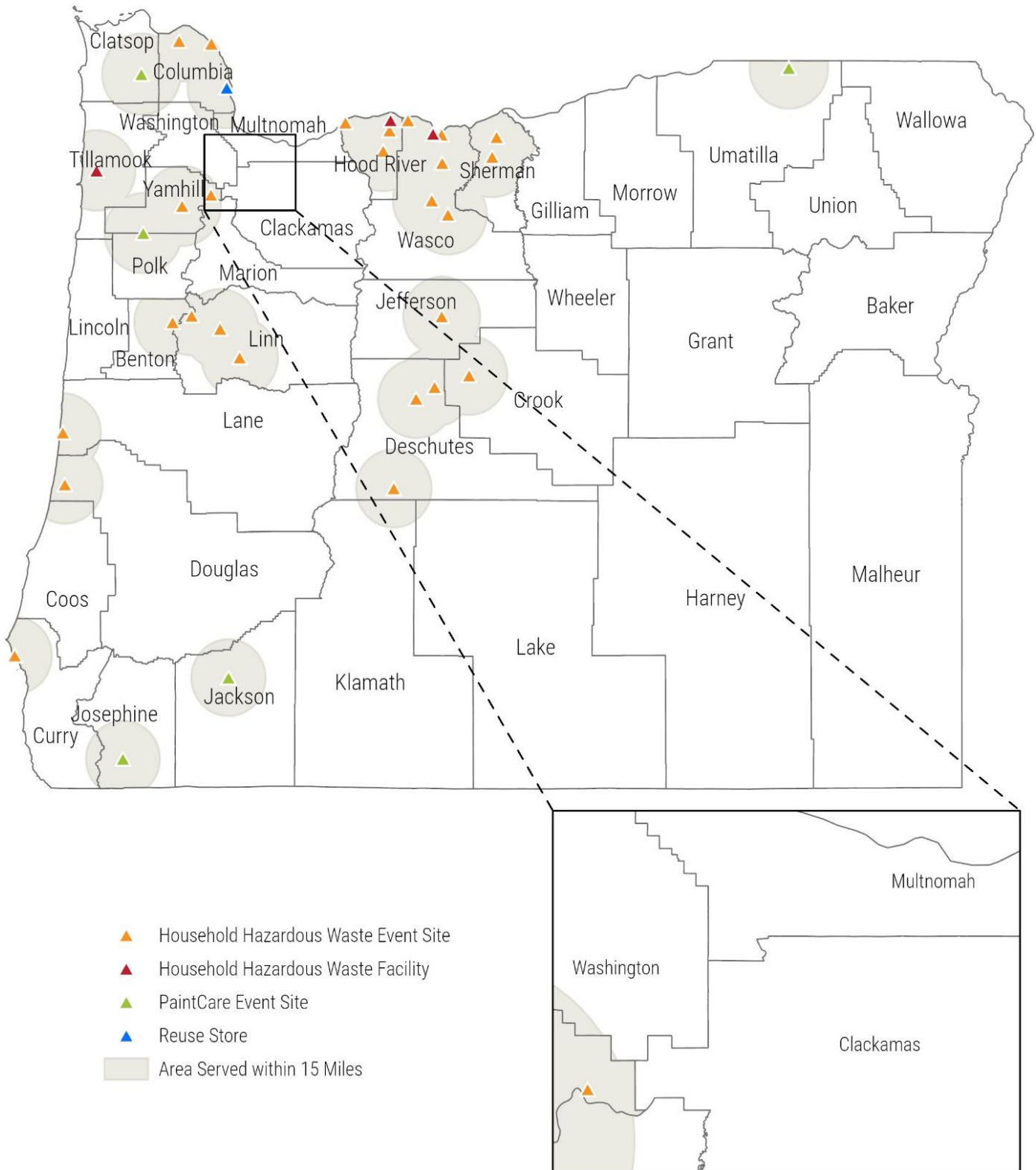
The appendix provides details about events held in underserved areas; it also documents that PaintCare made a good faith effort to reach local representatives to propose events and offer alternative services, such as LVPs or outreach to rural communities to ensure they are aware of their nearest drop-off locations.

Maps. The following maps show the locations of the sites and services available during the year: (1) year-round sites; (2) supplemental sites; (3) year-round and supplemental sites; and (4) large volume pickup sites, which were not included when analyzing the distribution or population criteria.

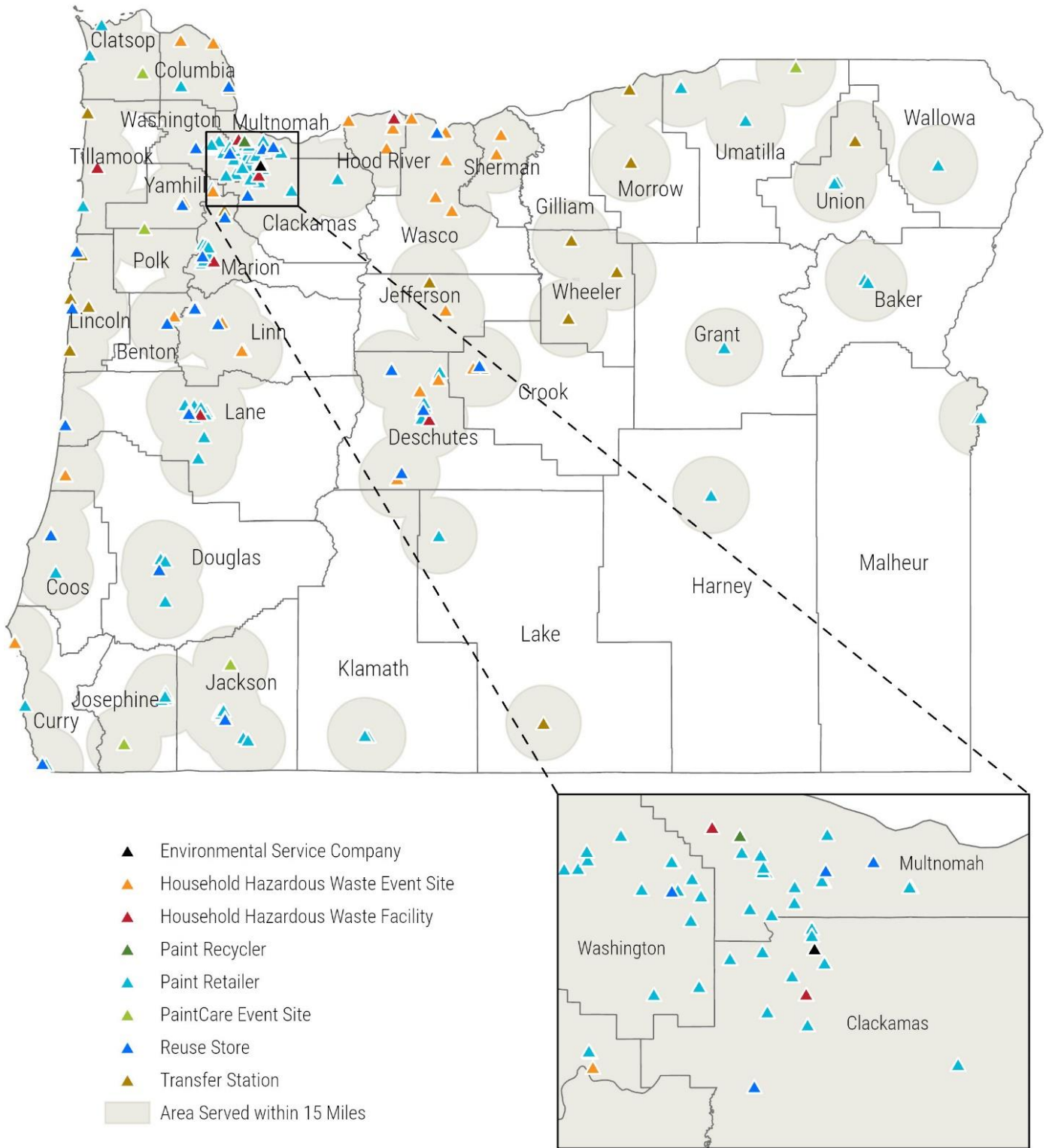
YEAR-ROUND SITES



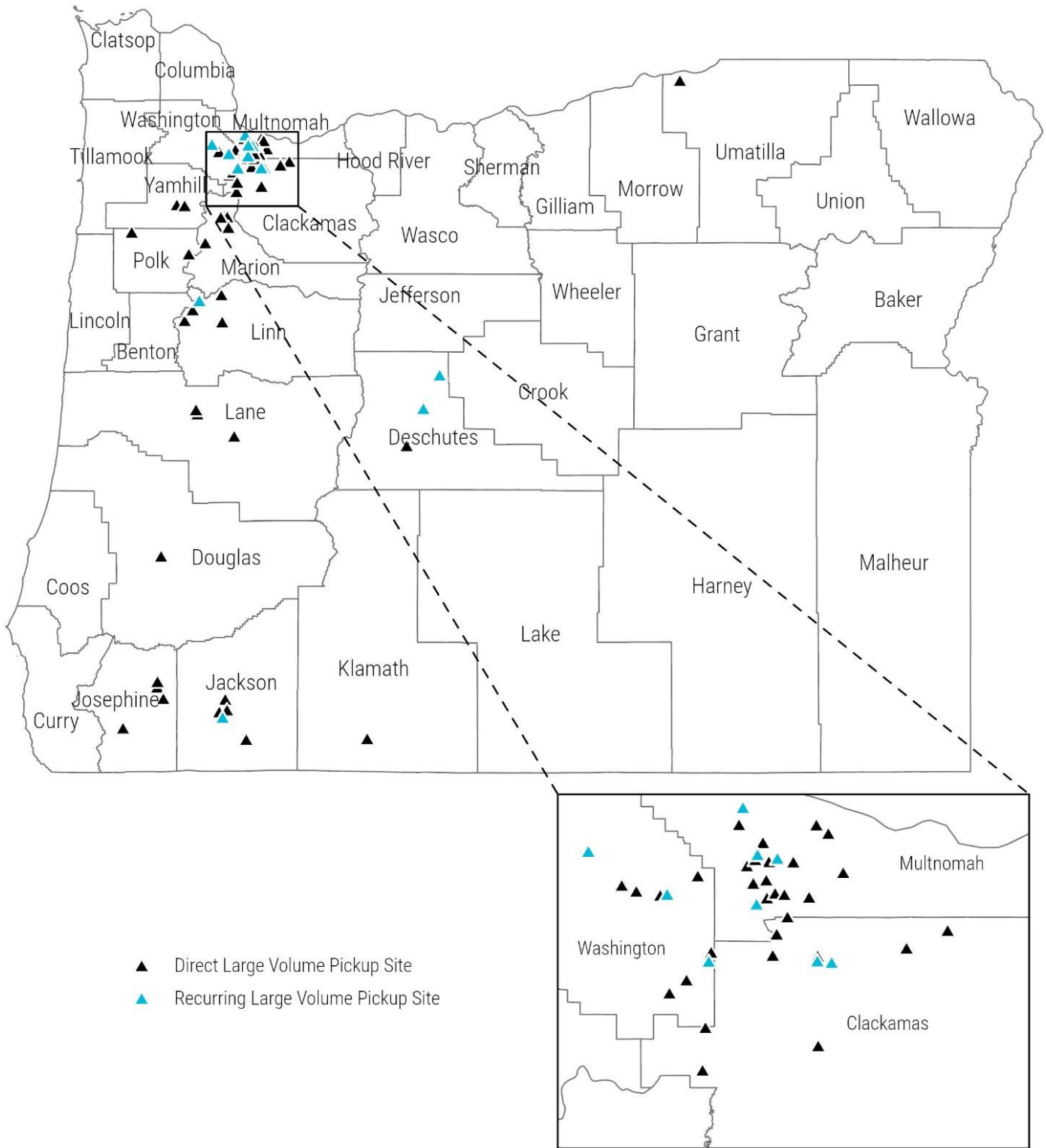
SUPPLEMENTAL SITES



YEAR-ROUND AND SUPPLEMENTAL SITES



LARGE VOLUME PICKUP SITES



C. PAINT COLLECTION PROCEDURES

The program has agreements with owners or operators of all drop-off sites and events, and other partners, that set forth collection procedures. PaintCare agreements require that sites meet all requirements of local, state, and federal law, regulations, and policies.

All new sites (other than LVPs) received an on-site, in-person training and program procedures manual. The training and procedures manual covered identification and screening for program products, storage, spill response, arranging to have paint picked up, record keeping, and other topics.

Site personnel are required to visually inspect, but not open, containers of paint to confirm that they are acceptable program products and then place them in spill proof collection bins provided by the program. Unlabeled and leaking containers are not accepted at retail or other non-HHW sites; however, trained staff at HHW facilities and events can accept and prepare them for management under their program to the extent permissible under applicable law.

PaintCare staff visit most drop-off sites on a regular basis to check on their operations and to provide additional training and consumer outreach material as needed.

D. PAINT TRANSPORTATION

PaintCare contracted with the following companies for transportation services. Individual sites are assigned to transporters based on costs and logistics.

TRANSPORTERS

Name	Site Types Served
Advanced Chemical Transport, Inc.	Environmental Services Company, HHW Facility/Event, LVP/RLVP, Paint Retailer, Solid Waste Facility
Clean Earth	HHW Facility/Event, LVP/RLVP, PaintCare Event, Paint Recycler, Paint Retailer, Reuse Restore, Solid Waste Facility
Clean Harbors	HHW Event
Metro	HHW Facility

Section 2. Paint Collection Volume and Processing Methods

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

- (a) A description of the methods used to collect, transport, recycle and process post-consumer architectural paint in this state.*
- (b) A calculation of the total volume in gallons of post-consumer architectural paint collected by the program, categorized by latex, alkyd and any other type of paint*
- (c) For each permanent collection site and collection event under the program:*
 - (A) A calculation of the total volume in gallons of post-consumer architectural paint collected at the site or event.*
 - (B) The address or, if no address is available, the physical location of the site or even.*
 - (C) A description of whether the site or event is.*
 - (i) A permanent collection site located at a retailer.*
 - (ii) A permanent collection site or collection event for the program located within the local solid waste collection infrastructure.*
 - (iii) A collection event promoted and paid for by a stewardship organization.*
- (d) An estimate of the total weight and disposition of all paint containers collected by the program.*
- (e) The total volume of post-consumer architectural paint collected under the program, categorized by method of disposition, including reuse, recycling, energy recovery and disposal.*
- (f) The data, conversion factors and any changes from prior years in the methodology used to complete the analysis required to comply with paragraphs (b) to (e) of this subsection.*
- (L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).*
- (m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.*

A. COLLECTION VOLUME AND RECOVERY RATE

The table below provides the gallons of paint collected, gallons of new paint sales, and the resulting recovery rate. The recovery rate is a ratio of the volume (number of gallons) of paint collected compared to the volume of paint sold in the program during the same time period.

GALLONS COLLECTED, SOLD, AND RECOVERY RATE

Description	2019	2020	2021
Paint Collected (gallons)	767,088	706,270	740,102
New Paint Sold (gallons)	8,933,181	9,707,796	9,324,208
Recovery Rate	8.6%	7.3%	7.9%

While sales decreased from the previous year, the amount of paint collected increased, resulting in a rebound of the recovery rate to 7.9%. Both figures reflect a trend toward to sales/collection rates observed before the onset of COVID-19.

PaintCare typically receives reports of gross pounds of paint collected, along with the number of bins or other collection containers. PaintCare or the transporter calculates the gallons of paint collected by applying a formula that removes packaging weight and converts everything to gallons.

An estimate of gallons collected at each site during the year is included in the appendix.

B. PAINT PROCESSING METHODS AND VOLUME

The following tables provide the volumes and paint processing methods for latex and oil-based paint during the year. Descriptions of the processing methods follow the tables. Processed volume differs from collected volume because not all paint is processed in the same year that it is collected; the volumes reported as processed in one year may include some paint that was collected at the end of the previous year.

LATEX PAINT PROCESSING METHODS

Method	2019 (gal)	2019 (%)	2020 (gal)	2020 (%)	2021 (gal)	2021 (%)
Reuse	34,550	6	16,757	3	21,389	4
Paint-to-Paint Recycling	392,544	64	440,894	80	476,273	78
Biodegradation	189,331	30	30,595	6	36,206	6
Disposal	0	0	62,046	11	74,172	12
Total	616,425	100	550,292	100	608,040	100

OIL-BASED PAINT PROCESSING METHODS

Method	2019 (gal)	2019 (%)	2020 (gal)	2020 (%)	2021 (gal)	2021 (%)
Reuse	13,499	9	11,868	8	3,870	3
Energy Recovery	137,164	91	144,110	92	128,192	97
Total	150,663	100	155,978	100	132,062	100

C. LATEX PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process latex paint:

Reuse. Latex paint was sold or given away in its original labeled containers without any alteration of the container contents.

Paint-to-Paint Recycling. Latex paint was sorted, blended, and sometimes re-tinted into recycled-content latex paint for local use or domestic or international sale.

Biodegradation. Latex paint was used for landfill biodegradation, a process that uses non-hazardous liquids to accelerate waste biodegradation and stabilization under a research permit issued by the US EPA.

Disposal. Dry or solidified latex paint was sent to landfill for disposal.

LATEX PAINT PROCESSORS

Processor	Location	Process
Amazon	Sacramento, CA	Paint-to-Paint Recycling
Clean Earth	PaintCare Event	Reuse
GDB	Las Vegas, NV	Paint-to-Paint Recycling
GreenSheen	Kent, WA	Paint-to-Paint Recycling
Metro	Portland, OR	Paint-to-Paint Recycling
Reuse Restore	Various	Reuse
Tillamook County	Tillamook, OR	Paint-to-Paint Recycling
Waste Management	Arlington, OR	Biodegradation
Waste Management	Seattle, WA	Disposal

D. OIL-BASED PAINT PROCESSING METHODS AND PROCESSORS

The following methods were used to process oil-based paint:

Reuse. Oil-based paint was sold or given away in its original labeled containers without any alteration of the container contents.

Energy Recovery. Oil-based paint was processed for energy recovery at a waste-to-energy facility and/or cement kiln.

OIL-BASED PAINT PROCESSORS

Processor	Location	Process
Ash Grove	Chanute, KS Foreman, AR	Energy Recovery
Buzzi Unicem	Cape Girardeau, MO Greencastle, IN	Energy Recovery
Clean Earth	PaintCare Event	Reuse
Clean Harbors	Grantsville, UT	Energy Recovery
Covanta	Tulsa, OK	Energy Recovery
Reuse Restore	Various	Reuse
Systech	Fredonia, KS	Energy Recovery

E. PAINT COLLECTION VOLUME BY SITE TYPE OR SERVICE

The following table shows the relative volume of paint collected by site type or service.

COLLECTION VOLUME BY SITE TYPE OR SERVICE

Site Type/Service	2019 (Percent)	2020 (Percent)	2021 (Percent)
Environmental Services Company	0	0	<1
HHW Facility/Event	35	36	37
LVP/RLVP	5	4	6
Paint Recycler	0	0	1
Paint Retailer	40	39	39
PaintCare Event	<1	<1	<1
Reuse Store	12	8	8
Transfer Station	8	10	10

F. CONTAINER RECYCLING

The following table shows the tons of metal and plastic paint containers recycled during the year.

Plastic paint pails and metal cans are sent for recycling when feasible. The program estimates the weight of containers collected during the year to be 442 tons. Oil-based paint containers were approximately 119 tons of total containers collected. Due to residual oil-based paint in the containers, metal recyclers did not accept the oil-based paint containers for recycling. The remaining 323 tons were latex paint containers, of which 164 tons were recycled, a decrease of 38 tons from the previous year. The remainder was sent to landfill. Unfavorable changes in recycling markets were a key factor that influenced the container recycling rate.

CONTAINER RECYCLING

	2019	2020	2021
Tons	41	202	164

G. LATEX PAINT RECYCLING GOAL

PaintCare's latex paint recycling goal is to maintain or exceed an 80% rate. For the purpose of measuring this goal, paint that was reused was excluded from the recycling rate calculation.

LATEX PAINT PROCESSING METHOD

	2019	2020	2021
Recycled	67%	83%	81%

Section 3. Independent Audit and Financial Summary

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

- (g) An independent financial audit of the program.*
- (h) A description of program revenues and costs for the prior year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program) and that further describes:
 - (A) The total cost of the program during the prior year calculated as a per capita amount for each resident of this state.*
 - (B) The cost per gallon of the program during the prior year.*
 - (C) The use by the stewardship organization of any revenues from the program during the past year that exceeded the total costs of the program, including a description of the amount held by the stewardship organization in unallocated reserve funds at the end of the reporting period; and*
 - (D) If requested by the director, any additional budgetary information necessary for the director to determine whether the stewardship organization must amend the plan under ORS 459A.835 (Approval for amendment or update to plan for architectural paint stewardship program) (1)(d).**
- (i) An updated budget for the next calendar year that follows the budget requirements provided in ORS 459A.827 (Plan for architectural paint stewardship program).*
- (j) An evaluation of the operation of the program's funding mechanism.*

A. INDEPENDENT FINANCIAL AUDIT

An independent financial audit of the national PaintCare program was conducted by Rogers & Company PLLC. This independent CPA firm conducted the audit in accordance with auditing standards generally accepted in the United States. Those standards require that the firm plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. The audit process includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In Rogers & Company's opinion, the financial statements of PaintCare present fairly, in all material respects, the financial position as of December 31, 2021, and the changes in its net assets and its cash flows for the year ended in conformity with accounting principles generally accepted in the United States. The independent financial audit of the PaintCare program is available in the appendix.

B. FINANCIAL SUMMARY AND DISCUSSION

B1. Revenue and Expense Categories

Revenue. Revenue is derived from fees on new paint sales.

Expense categories:

Paint Processing. Processing costs were based on gross weights or by volume of full paint collection bins or drums from drop-off sites. Processing costs included the cost of sorting bins of comingled latex and oil-based paint from drop-off sites as well as the ultimate recycling or other processing methods.

Paint Transportation. Transportation costs were based on one or more of the following: the number of bins and drums picked up, number of stops, or mileage.

Paint Collection Supplies and Support. Collection supplies and support expenses included paint collection bins, spill kits, training materials, signs, and other related costs for drop-off sites, events, and LVPs.

Communications. Communications expenses included advertising, printing and distribution of brochures and other outreach materials, print advertising, joint outreach, event promotion, and awareness surveys.

Personnel, Professional Services and Other. Personnel, professional services and other included the cost of program staff, travel, legal fees, office supplies, and other logistical and professional support.

State Agency Administrative Fees. These fees, required by the paint stewardship law, are paid to the state for oversight of the program.

Corporate Activity. Corporate activity costs include but are not limited to corporate staff, insurance, data management systems, annual financial audit, software licenses, professional fees for corporate or organization-wide issues, occupancy, and shared communications projects. These costs are shared across all PaintCare programs and allocated relative to population. At the end of the year, the program's share of the corporate allocation was 4.7% (a slight reduction from previous years due to the addition of the New York program to the allocation calculation at the end of the year).

B2. Financial Summary

The following table shows program revenue and expenses.

REVENUE AND EXPENSES			
Revenue	2019	2020	2021
Small Containers	\$582,768	\$773,043	\$623,731
Medium Containers	2,962,369	3,396,323	3,195,960
Large Containers	2,124,673	2,222,138	2,185,073
Total Revenue	5,669,810	6,391,504	6,004,763
Expenses			
Paint Processing and Transportation	4,110,650	4,280,130	4,724,976
Paint Collection Supplies and Support	15,547	16,389	73,523
Communications	40,951	33,851	44,445
Personnel, Professional Fees, Other	151,985	133,535	141,454
State Agency Administrative Fees	40,000	40,000	40,000
Loan Interest	16,202	8,782	0
Allocation of Corporate Activity	299,140	286,341	305,546
Total Expenses	4,674,475	4,799,028	5,329,944
Change in Net Assets	995,335	1,592,476	674,819
Net Assets, Beginning of Year	(789,708)	205,627	1,798,103
Net Assets, End of Year	\$205,627	\$1,798,103	\$2,472,922
Reserve Level	4%	37%	46%

Note: Values presented in this table are obtained from a financial worksheet that includes additional subcategories and cents. Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Notable changes between the last two program years include:

- Revenue from paint sales increased by 13% year-over-year in 2020 as a result of increased home improvement spending during the pandemic. This elevated level of revenue continued into 2021 but leveled off in the second half of the year.
- Paint processing and transportation costs have increased due to price increases from the program’s vendors, in line with an economic climate of higher inflation and higher labor/resource costs.

C. FINANCIAL METRICS

The following financial metrics are provided for the year:

FINANCIAL METRICS

Description	2019	2020	2021
Total cost of the program	\$4,674,475	\$4,799,028	\$5,329,944
Cost per gallon of paint collected	\$6.09	\$6.79	\$7.20
Paint collection support/supplies, transportation, and processing costs as percentage of total program cost	88%	90%	90%
Communications cost as percentage of total program cost	1%	1%	1%
Program administration cost (corporate activity) as percentage of total program cost	6%	6%	6%
Reserve level	4%	37%	46%

D. RESERVES

Reserves represent the net assets (investments and/or checking account balance) of the program. Reserves provide the program with a balance that is sufficient to pay its bills in times of either higher than expected paint collection (higher expenses), lower than expected paint sales (lower revenue), or a combination of the two.

PaintCare has a target reserve level as a percentage of annual expenses of 35%, per ORS 459A.835(1). If reserves fall below or rise beyond the target, an evaluation of the program’s expenses and revenue will be performed to determine if changes are needed to program operations, communications, and/or the fee structure to bring the reserve balance within range.

E. EVALUATION OF THE PROGRAM'S FUNDING MECHANISM

PaintCare fees placed on the sale of new paints are based on container sizes as follows:

PAINTCARE FEE SCHEDULE

Size	Container Size	Fee
Very Small	Half pint or smaller	\$0.00
Small	Larger than half pint up to smaller than 1 gallon	\$0.45
Medium	1 gallon up to 2 gallons	\$0.95
Large	Larger than 2 gallons up to 5 gallons	\$1.95

Manufacturers and/or their designated representatives reported sales and remitted fees to PaintCare directly.

Based on the program's financial performance, no adjustment to either the fee structure or the reporting system is presently necessary. While the year-end reserve level of 46% is above the 35% target, given current economic volatility, it is within an appropriate range.

F. THREE-YEAR PROJECTIONS

Three-year projections are an important exercise that can help provide the program with financial guidance. Projections are used for planning purposes only and should not be construed as representing actual program revenue, expenses, or budgets.

Revenue. An annual increase in sales from 2022 forward is expected to follow the yearly change in state population, as estimated by Portland State University. State population growth has proven to be strongly correlated to paint sales growth in Oregon. Year-over-year revenue declined in 2021, but only after having increased as a result of an influx of home improvement purchases during the COVID-19 pandemic. Changes to paint sales volumes would alter actual revenue available when compared to the forecast provided.

Expenses. Program expenses are expected to grow modestly outside of the categories of paint processing/transportation and communications. The cost of paint processing and transportation is projected to increase based on a combination of higher paint collection volume and higher vendor pricing. Communications expenses are projected to increase in future years to allow for work on measuring and influencing program goals. Changes to expenses, especially in paint collection volume and pricing, would alter actual expenses when compared to the forecast provided.

THREE-YEAR PROJECTIONS

	Actual		Projections	
Revenue	2021	2022	2023	2024
Small Containers	\$623,731	\$629,968	\$636,268	\$642,631
Medium Containers	3,195,960	3,227,923	3,260,202	3,292,804
Large Containers	2,185,073	2,206,920	2,228,989	2,251,279
Total Revenue	6,004,763	6,064,811	6,125,459	6,186,714
Expenses				
Paint Processing and Transportation	4,724,976	4,890,350	4,924,043	4,986,857
Paint Collection Supplies and Support	73,523	75,000	78,000	81,000
Communications	44,445	400,000	400,000	400,000
Personnel, Professional Fees, Other	141,454	188,202	222,000	244,000
State Agency Administrative Fees	40,000	40,000	40,000	40,000
Allocation of Corporate Activity	305,546	285,031	303,558	323,289
Total Expenses	5,329,944	5,878,583	5,967,601	6,075,146
Change in Net Assets	674,819	186,228	157,858	111,568
Net Assets, Beginning of Year	1,798,093	2,472,922	2,659,150	2,817,008
Net Assets, End of Year	\$2,472,922	\$2,659,150	\$2,817,008	\$2,928,576
Reserve Level	46%	45%	47%	48%

Note: Values presented in this table are obtained from a financial worksheet that includes additional subcategories and cents. Due to rounding, Total Revenue and/or Total Expenses may differ by a few dollars in some years.

Section 4. Communications

Annual Report Statutory Citation

Subdivision 1 of Section 459A.842 requires PaintCare to submit an annual report that includes, in relevant part:

(k) Samples of educational and outreach materials provided to consumers of architectural paint, an evaluation of the methods used to disseminate those materials and an assessment of the effectiveness of the education and outreach, including levels of waste prevention and reuse.

(L) Documentation of compliance with the requirements of ORS 459A.827 (Plan for architectural paint stewardship program) (2)(b) and 459A.830 (Collection system for post-consumer architectural paint).

(m) A description of the activities undertaken to achieve, and the progress made toward achieving, the program goals as provided for in the program plan.

A. OUTREACH ACTIVITIES

A1. Introduction

PaintCare's outreach strategy includes a variety of activities targeted to retailers, painting contractors, municipal agencies, and the public through direct contact and advertising. Outreach efforts focused on encouraging the public to recycle their unwanted paint, and also included messages related to reducing paint waste by planning ahead for a paint purchase and using up leftover paint.

Outreach was conducted by distributing brochures and other printed materials to retailers and others and by using a variety of media including print advertising, radio, and social media. The main call-to-action of outreach materials and messaging directs readers to visit PaintCare's website to find a drop-off site using PaintCare's site locator search tool.

In May, PaintCare announced an updated brand, including a new logo design, new website, and updated graphic designs for public education materials. The updated brand was developed by PaintCare's in-house communications team after soliciting feedback from the staff and the public about how well the previous branding represented PaintCare's work and comparing PaintCare's brand with those of peer organizations. The goal of creating the new brand was to make PaintCare's communications and outreach materials more effective by making PaintCare's purpose more apparent to readers, improving clarity and legibility of the branding elements, make the PaintCare graphic design and website more accessible through stronger color contrasts, and make PaintCare's name and new tagline ("Recycling Made Easy") more noticeable and memorable. Updated branding is displayed in the samples included in the following sections of this report.

Beginning in 2016, communications in Oregon were scaled back due to the financial position of the program. Outreach efforts during the year continued to be modest in scope, but nonetheless included a variety of activities. Efforts focused on distributing brochures and point-of-sale materials, maintaining

PaintCare’s website and social media, joint outreach with county agencies, and PaintCare paint drop-off event promotion. PaintCare also conducted a survey to measure awareness of the program. Additional general advertising was not possible on the limited budget.

The relative amounts of spending dedicated to each of these outreach activities are summarized in the following table.

RELATIVE SPENDING ON OUTREACH ACTIVITIES

Activity	Percent
Event Promotion	61
Print Materials Distribution	15
Joint Outreach	15
Conferences & Memberships	3
Print Ads	3
Surveys	2
PR Agency Support	1
Total	100

A2. Point of Sale Print Materials

PaintCare continued to distribute print materials to retailers for them to make available to consumers to educate them about the PaintCare program. Staff fulfilled requests for materials totaling 5,968 brochures, mini cards, fact sheets, posters, and other materials during the year. Additionally, 1,168 fact sheets were enclosed in a statewide mailing in August to 584 paint retail and other sites along with a cover letter informing them about PaintCare’s new brand and reduced threshold for large volume pickups. Program staff also delivered additional materials in person during site visits.

PaintCare provided counter mats to retailers for use in the paint department to reference when customers have questions. The counter mat is popular with retailers and more likely than the poster to be seen by customers while they wait for their paint to be mixed.

Larger versions of the materials shown below are included in the appendix and are available on the PaintCare website.



Brochure, Mini Card, Program Poster, Counter Mat, and Fact Sheets

A3. Fact Sheets

Several fact sheets are available on PaintCare’s website for different target audiences, and printed versions are distributed upon request. Minor updates are made throughout the year. Current versions of the fact sheets on PaintCare’s website include:

- How Does the Paint Stewardship Program Affect Paint Retailers?
- How to Become a Retail Drop-Off Site
- About PaintCare Fees
- Information for HHW Programs
- Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills
- Reuse Programs – Compensation and Reporting
- Information about the Large Volume Pickup Service
- Information for Painting Contractors
- Information for Paint Purchasers

A4. Website

Most PaintCare advertising and outreach materials direct the public to PaintCare’s website for more information and to find a local PaintCare site. The website is easy to navigate and features content on buying the right amount of paint, storage and reuse tips, and recycling. It contains special pages for manufacturers, retailers, contractors, waste facilities, products covered by the program, and the Oregon program. PaintCare’s website is updated throughout the year. The most frequently visited part of the website is the PaintCare site locator.

There were 22,320 views of the Oregon web page during the year.

PaintCare provides a web page of links to paint calculators from various sources, at www.paintcare.org/paint-calculators. These calculators can be used by households and businesses to help them buy the right amount of paint.

PaintCare maintains a list of locations by state where the public can find recycled-content paint at www.paintcare.org/wp-content/uploads/docs/xx-recycled-paint-stores.pdf.

PaintCare's website also provides a series of video tips about storing paint properly to increase recyclability. The videos are used in social media posts and on PaintCare's website at www.paintcare.org/store-right.



Two Examples of Storage Tip Videos: (1) Create a Tape Spout to Reduce Spills, (2) Use a Mallet to Close a Paint Can (Using a Hammer Can Damage the Can)

A5. Translations

PaintCare translates program brochures and fact sheets into languages other than English upon requests from paint retailers and other stakeholders. PaintCare has translated its program brochure into Amharic, Arabic, Armenian, Bengali, Chinese, Farsi, French, Haitian Creole, Hawaiian, Hmong, Italian, Japanese, Khmer, Korean, Lao, Polish, Portuguese, Russian, Somali, Spanish, Tagalog, Thai, Turkish, Ukrainian, Vietnamese, and Yiddish. Two widely used fact sheets that provide information about the LVP service and guidance for painting contractors are also available in the 27 languages listed above. PaintCare maintains a Spanish language translation button on its website, making the site fully bilingual. Additionally, live interpretation in Spanish and other languages is available on PaintCare's telephone hotline by request. This year, PaintCare added a new webpage to its site providing information on how to access translations and hotline interpretation, found at www.paintcare.org/language-assistance/.

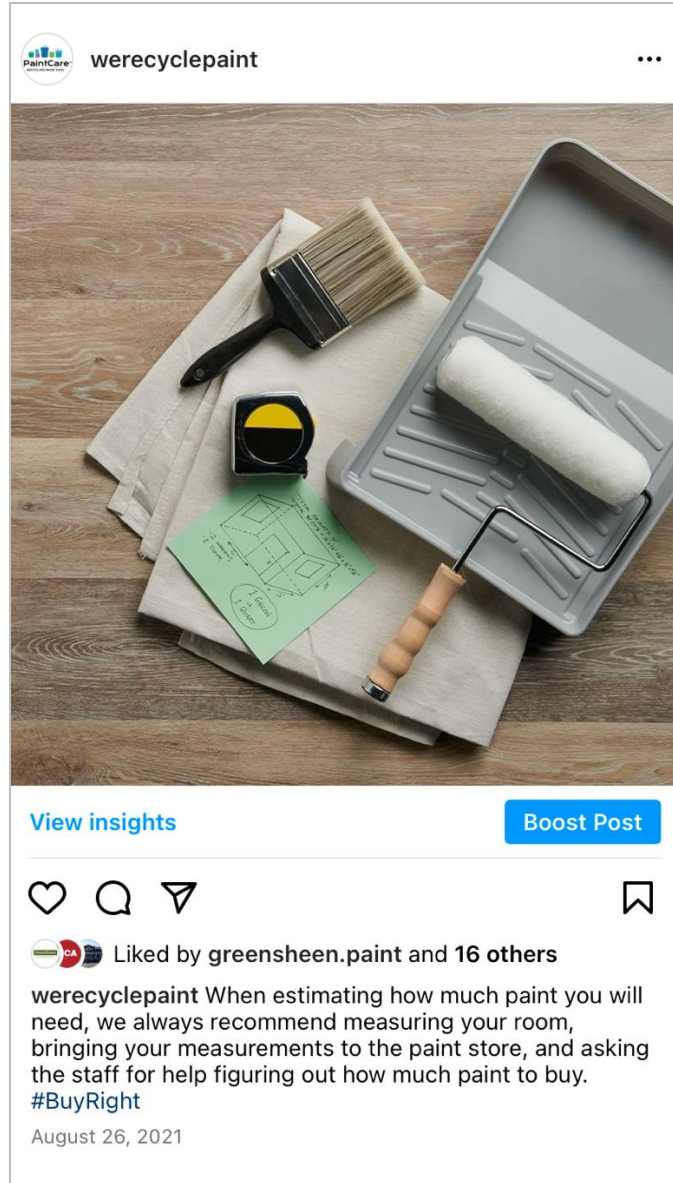
A6. Signs for Drop-Off Sites

PaintCare provides several signs to drop-off sites to help them educate the public about the program, screen program products, and address any concerns about illegal dumping. Drop-off sites may order the following signs: Program Products (English/Spanish), Program Partner, Combination (program partner with simplified products list), No Dumping, and Please Wait for Assistance.



A7. Social Media

Throughout the year PaintCare continued to grow its Facebook, Instagram, and Twitter presence and posted messaging to audiences on those platforms. Social media messages included promotion of PaintCare’s three key messages: buy the right amount of paint, use up leftover paint, and recycle the rest with PaintCare.



Instagram Post Encouraging Followers to “Buy Right”

A8. Print Advertising

In March PaintCare placed an ad in the Grants Pass Daily Courier newspaper. The ad was intended to increase local awareness of the five PaintCare drop-off sites in the Grants Pass area and directed the public to use the drop-off site locator on PaintCare’s website to find their nearest one.

PAINT PROJECT DONE.

Now, the easy part.

There are 175 PaintCare sites in Oregon—and five in Grants Pass—where households and businesses can recycle or dispose of unwanted paint, stain, and varnish all year round. If you have at least 200 gallons of paint to recycle at your business or home, ask about our free large volume pickup service.

Learn more and find your nearest drop-off site at paintcare.org



All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. Sites do not accept aerosols (spray paint), leaking, unlabeled, or empty containers.



Grants Pass Daily Courier Newspaper Ad

Prior to PaintCare paint drop-off events throughout the year, PaintCare sent direct mailers to households in the vicinity of the event location. The mailers alerted local households about the drop-off event and prompted them to register.



Paint Recycling Drop-off

Saturday, October 9, 2021
9 a.m. – Noon




Humbert Refuse
54841 Hwy 332, Milton-Freewater, OR 97862

Registration Required:
<https://paint-milton-freewater.eventbrite.com>

Paint in good condition will be made available to the public for free.

Households may bring most types of paint, stain, and varnish in any amount. Paint must be in sealed, original container with original manufacturer label. **We cannot accept aerosols, solvents, and other hazardous waste.** **Businesses** must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules to use the PaintCare program for oil-based paint but can still use the program for latex products. Please visit www.paintcare.org/VSQG for more information on exempt generator rules.

COVID-19 UPDATE

Prior to event you must:

- Register for this event at <https://paint-milton-freewater.eventbrite.com>. Space is limited. If you are unable to register online, call (855) PAINT09.
- Place all paint materials for drop-off in your vehicle's trunk or the bed of your truck.
- Not attend if anyone in your household is exhibiting symptoms of COVID-19.

During the event, you must:

- Remain in your vehicle.
- Unlock your vehicle's trunk to allow event staff to remove the paint materials.

Participants are requested to follow the current recommendations and requirements of the CDC, local, and state health officials to protect yourself and others from the spread of COVID-19.

Direct Mailer for October 9 Milton-Freewater Paint Drop-off Event

A9. Joint Outreach

PaintCare offers creative and financial support for outreach campaigns conducted by HHWs and government run solid waste facilities that are PaintCare partners. PaintCare provided support to Tillamook County by providing funding and design for monthly newspaper ads to promote Tillamook County HHW and other local drop-off sites. PaintCare also provided support to Lane County for seasonal radio spots promoting local paint drop-off sites.



Paint Recycling Made Easy

Recycle Your Paint

There are 180 PaintCare sites in Oregon where households and businesses can recycle or dispose of unwanted paint, stain, and varnish all year round, including these sites in Tillamook County:

<p>True Value 34995 River Ave (503) 965-6295</p> <p>Manzanita Transfer Station 34995 Necarney City Rd (503) 368-7764</p>	<p>Tillamook County HHW 1315 Ekloff Rd (503) 815-3975 9 a.m. – 1 p.m. on this date: <i>Saturday, August 5, 2021</i> https://www.co.tillamook.or.us/solid-waste</p>
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All PaintCare sites accept up to 5 gallons per visit (some take more). Please call ahead to confirm business hours and ask if they can accept the type and amount of paint you would like to recycle. PaintCare sites do not accept aerosols (spray paint), leaking, unlabeled, or empty containers.



LEARN MORE: VISIT [PAINTCARE.ORG](https://www.paintcare.org) OR CALL (855) PAINT09

Joint Outreach Newspaper Ad Provided to Tillamook County

B. PROGRAM GOAL ACTIVITIES

B1. Postconsumer Paint Reduction Goal

In November, PaintCare submitted an update to its program plan describing ongoing efforts to develop and implement a goal to reduce the amount of postconsumer paint generated in Oregon. The update was approved by DEQ in February 2022, with a finalized goal due to be proposed by the end of 2022.

B2. Public Awareness Goal

In November, PaintCare submitted an update to its program plan describing ongoing efforts to develop and implement a goal to increase public awareness of the PaintCare program in Oregon. The update was approved by DEQ in February 2022, with a finalized goal due to be proposed by the end of 2022.

Section 5. 2022 and Future

This section of the annual report describes activities or plans for the program that have happened since December 31, 2021, or are being planned:

A. PERSONNEL

PaintCare intends to add a program coordinator to support the ongoing operation of programs in the Pacific Northwest region. A portion of the new staff member's time will be dedicated to the Oregon program.

B. DROP-OFF SITES AND SERVICES

PaintCare will continue to recruit and encourage additional year-round sites in underserved areas of the state. PaintCare will evaluate potential new sites against program needs for site distribution and population. If the site is desired based on location, PaintCare will work with the site to determine if it is able to meet PaintCare's operational requirements.

C. PAINT PROCESSING

GDB has opened a processing facility in Fife, WA, enabling more latex paint recycling capacity within the region.

D. COMMUNICATIONS

PaintCare plans to begin developing and implementing goals to reduce the amount of postconsumer paint generated in Oregon and increase awareness of the PaintCare program in Oregon. PaintCare also plans to continue promoting paint drop-off events and providing joint outreach to HHWs and other government run solid waste facilities that are PaintCare partners. Additionally, PaintCare plans to apply QR codes to some of its print materials to test whether readers are likely to scan the codes with their smart phones in order to more conveniently access PaintCare's website resources such as its drop-off site locator.

Appendix A

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
1. Year-Round Sites				668,116
Baker County (2)				
Baker City	Millers Home Center	3815 Pocahontas Rd	Retail	336
Baker City	Thatchers Ace Hardware	2200 Resort St	Retail	1,195
Benton County (3)				
Corvallis	Habitat ReStore Benton	4840 SW Philomath Blvd	Reuse Store	806
Corvallis	Miller Paint	1405 NW 9th St	Retail	2,593
Corvallis	Sherwin-Williams	2495 NW 9th St	Retail	3,754
Clackamas County (12)				
Canby	Habitat ReStore N Willamette Valley	411 S Redwood St	Reuse Store	1,012
Clackamas	ACTEnviro Transfer Station	13600 SE Ambler Rd	Environmental Services	835
Clackamas	Miller Paint	10210 SE Hwy 212	Retail	2,898
Clackamas	Sherwin-Williams	11475 SE 82nd Ave	Retail	2,899
Estacada	Estacada True Value	310 S Main St	Retail	551
Lake Oswego	Miller Paint	544 N State St	Retail	5,403
Lake Oswego	Sherwin-Williams	15659 Boones Ferry Rd	Retail	3,320
Milwaukie	Sherwin-Williams	18090 SE McLoughlin Blvd	Retail	2,297
Oregon City	Metro South HHWF	2001 Washington St	HHW Facility	124,778
Oregon City	Sherwin-Williams	1617 S Beavercreek Rd	Retail	216
Welches	Welches Mountain Building Supply	67250 E Hwy 26	Retail	503
West Linn	Parkrose Hardware	1855 Blankenship Rd	Retail	269
Clatsop County (2)				
Astoria	City Lumber	2142 Commercial St	Retail	2,032
Gearhart	Sherwin-Williams	3527 Hwy 101 N	Retail	3,212
Columbia County (2)				
Saint Helens	Waste Connections	1601 Railroad Ave	Transfer Station	7,314
Vernonia	Vernonia Hardware & Supply	1026 Bridge St	Retail	224
Coos County (3)				
Coos Bay	Beaver Hill Disposal	55722 Hwy 101	Transfer Station	2,479
Coos Bay	Habitat ReStore Coos Bay	776 S 2nd St	Reuse Store	1,509

OREGON PAINTCARE SITES IN 2021

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Coquille	Coquille Supply	10054 Hwy 42	Retail	0
Crook County (3)				
Prineville	Crook County HHW & Landfill	110 SW Landfill Rd	HHW Facility	2,489
Prineville	Habitat Restore Prineville	1427 NW Murphy Ct	Reuse Store	92
Prineville	Parr Lumber	601 N Main St	Retail	638
Curry County (5)				
Brookings	Cascade Home Center	711 Chetco Ave	Retail	996
Brookings	Curry Community Cares	616 Memory Ln	Reuse Store	322
Brookings	Gold Beach Lumber	16016 Hwy 101 S	Retail	265
Gold Beach	Gold Beach Lumber	28680 Hunter Creek Loop	Retail	641
Port Orford	Gold Beach Lumber	1935 Oregon St	Retail	201
Deschutes County (15)				
Bend	Denfeld Paints	2121 NE Division St	Retail	4,629
Bend	Habitat ReStore Bend Area	224 NE Thurston Ave	Reuse Store	4,833
Bend	Knott Landfill	61050 SE 27th St	Transfer Station	20,776
Bend	Knott Landfill HHW	61050 SE 27th St	HHW Facility	5,483
Bend	PPG Paints	955 SE Wilson Ave	Retail	866
Bend	Rodda Paint	63007 Layton Ave	Retail	6,276
Bend	Sherwin-Williams	20515 Cooley Rd	Retail	2,377
Bend	Sherwin-Williams	125 NE Franklin Ave	Retail	3,027
Bend	Sherwin-Williams	61137 S Hwy 97	Retail	999
La Pine	Habitat ReStore La Pine Sunriver	52684 Hwy 97	Reuse Store	1,280
La Pine	La Pine Ace Hardware	51615 Huntington Rd	Retail	1,617
Redmond	Denfeld Paints	641 NW Fir Ave	Retail	3,000
Redmond	Sherwin-Williams	2835 SW 17th Pl	Retail	2,959
Sisters	Habitat ReStore Sisters	254 W Adams Ave	Reuse Store	213
Sisters	Luttons Ace Hardware	373 E Hood Ave	Retail	1,342
Douglas County (5)				
Myrtle Creek	MSK Building Supply	102 S Old Pacific Hwy	Retail	402
Reedsport	Kel Cee Ace Hardware	1350 Hwy 101 S	Retail	204
Roseburg	Colorcraft Paint	2646 NE Diamond Lake Blvd	Retail	1,744
Roseburg	Heartwood Resources	3495 Old Hwy 99 S	Reuse Store	1,736
Roseburg	Sherwin-Williams	287 NW Garden Valley Blvd	Retail	3,307

OREGON PAINTCARE SITES IN 2021

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Grant County (1)				
John Day	John Day True Value	161 E Main St	Retail	496
Harney County (1)				
Burns	Parr Lumber	1 S Broadway Ave	Retail	395
Hood River County (3)				
Hood River	Hood River Supply	1945 12th St	Retail	356
Hood River	Swell City Hometown Paint	1737 W Cascade Ave	Retail	441
Odell	Hood River Supply	3831 Eagle Loop	Retail	0
Jackson County (11)				
Ashland	Ashland General Hardware	249 A St	Retail	112
Ashland	Miller Paint	2205 Ashland St	Retail	3,575
Ashland	Sherwin-Williams	2220 Ashland St	Retail	1,228
Medford	Drakes Paint & Supply	2929 N Pacific Hwy	Retail	3,470
Medford	Habitat Restore	2233 S Pacific Hwy	Reuse Store	2,531
Medford	Miller Paint	803 S Central Ave	Retail	4,568
Medford	Parr Lumber	1231 Disk Dr	Retail	1,021
Medford	PPG Paints	2720 Crater Lake Hwy	Retail	1,458
Medford	Rodda Paint	1211 Court St	Retail	1,003
Medford	Sherwin-Williams	2560 Crater Lake Hwy	Retail	3,221
Medford	Sherwin-Williams	1361 Center Dr	Retail	2,478
Jefferson County (2)				
Madras	Madras Paint & Glass	1076 SW Hwy 97	Retail	724
Warm Springs	Warm Springs Transfer Station	6100 Dry Creek Trail Rd	Transfer Station	0
Josephine County (5)				
Grants Pass	Diamond Home Improvement	1881 NE 7th St	Retail	1,096
Grants Pass	Miller Paint	1620 D Allen Creek Rd	Retail	3,941
Grants Pass	PPG Paints	310 NE Beacon St	Retail	1,670
Grants Pass	Rodda Paint	409 NE F St	Retail	1,020
Grants Pass	Sherwin-Williams	1072 Rogue River Hwy	Retail	1,753
Klamath County (2)				
Klamath Falls	Diamond Home Improvement	2380 S 6th St	Retail	822

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Klamath Falls	Sherwin-Williams	4525 S 6th St	Retail	4,438
Lake County (2)				
Fort Rock	Rockhorse Park	74543 Oregon 31	Retail	0
Lakeview	Thomas Creek Road Landfill	23980 Thomas Creek Rd	Transfer Station	565
Lane County (18)				
Cottage Grove	Cascade Home Center	40 S 5th St	Retail	545
Creswell	Cascade Home Center	104 S Mill St	Retail	475
Eugene	Forrest Paint	990 McKinley St	Retail	4,322
Eugene	Habitat ReStore Springfield Eugene	1210 Oak Patch Rd	Reuse Store	1,827
Eugene	Jerrys Home Improvement	2600 Hwy 99 N	Retail	4,397
Eugene	Lane County HHW	3100 E 17th Ave	HHW Facility	8,179
Eugene	Lane County Transfer Station	3100 E 17th Ave	Transfer Station	17,044
Eugene	Miller Paint	3520 W 11th Ave	Retail	1,809
Eugene	PPG Paints	1830 W 7th Ave	Retail	485
Eugene	Sherwin-Williams	1054 Green Acres Rd	Retail	2,887
Eugene	Sherwin-Williams	3390 W 11th Ave	Retail	3,482
Eugene	Sherwin-Williams	2866 Willamette St	Retail	1,562
Eugene	Tommys Paint Pot	1000 Conger St	Retail	900
Florence	Habitat ReStore Florence	2016 Hwy 101	Reuse Store	2,831
Springfield	Jerrys Home Improvement	2525 Olympic St	Retail	4,092
Springfield	Parr Lumber	1291 South A St	Retail	76
Springfield	Sherwin-Williams	1520 N 18th St	Retail	2,230
Springfield	Sherwin-Williams	3306 Gateway St	Retail	601
Lincoln County (8)				
Lincoln City	Habitat ReStore Lincoln City	2150 SE Hwy 101	Reuse Store	127
Lincoln City	Lincoln Sanitary Service	1726 SE Hwy 101	Transfer Station	4,523
Lincoln City	Schooner Creek Transfer Station	367 S Anderson Creek Rd	Transfer Station	0
Newport	Habitat ReStore Newport	134 E Olive St	Reuse Store	151
Newport	Sherwin-Williams	121 NE Harney St	Retail	397
Newport	Thompsons Sanitary Service	7450 NE Avery St	Transfer Station	1,727
Toledo	Dahl Sanitary Service	5441 W Hwy 20	Transfer Station	1,134
Waldport	Dahl Sanitary Service	235 SW Dahl Ave	Transfer Station	1,084

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Linn County (6)				
Albany	Habitat ReStore Albany	1225 SE 6th Ave	Reuse Store	3,426
Albany	Miller Paint	1350 Pacific Blvd	Retail	1,228
Albany	Parr Lumber	415 1st Ave E	Retail	703
Albany	Sherwin-Williams	2945 SE Santiam Hwy	Retail	3,053
Lebanon	Habitat ReStore Lebanon	566 Main St	Reuse Store	973
Sweet Home	Hoys True Value	3041 Main St	Retail	1,027
Malheur County (2)				
Ontario	Kinney Bros & Keele True Value	460 SW 4th Ave	Retail	1,864
Ontario	Sherwin-Williams	1289 SE 1st Ave	Retail	626
Marion County (12)				
Keizer	Sherwin-Williams	4669 River Rd N	Retail	3,422
Salem	Habitat ReStore Mid Willamette Valley	1249 13th St SE	Reuse Store	3,494
Salem	Marion County HHWF	3250 Deer Park Dr SE	HHW Facility	18,776
Salem	Miller Paint	390 Lancaster Dr NE	Retail	3,122
Salem	Parr Lumber	4050 Salem Industrial Dr NE	Retail	276
Salem	Rodda Paint	3589 Fairview Industrial Dr SE	Retail	2,273
Salem	Rodda Paint	2229 Lancaster Dr NE	Retail	710
Salem	Sherwin-Williams	1805 Lancaster Dr NE	Retail	2,285
Salem	Sherwin-Williams	4596 Commercial St SE	Retail	2,501
Salem	Tommys Paint Pot	980 Lancaster Dr NE	Retail	490
Woodburn	Habitat ReStore North Willamette	245 Young St	Reuse Store	1,662
Woodburn	North Marion Recycling	17827 Whitney Ln NE	Transfer Station	11,009
Morrow County (2)				
Boardman	Morrow County North Transfer Station	69900 Frontage Ln	Transfer Station	180
Lexington	Morrow County South Transfer Station	57185 Hwy 74	Transfer Station	181
Multnomah County (20)				
Gresham	Habitat ReStore Gresham	610 NE 181st Ave	Reuse Store	4,440
Gresham	Miller Paint	1831 E Powell Blvd	Retail	8,418
Gresham	Sherwin-Williams	1740 E Powell Blvd	Retail	3,506
Happy Valley	Rodda Paint	10309 SE 82nd Ave	Retail	2,440
Portland	A-Boy Supply	7365 SW Barbur Blvd	Retail	636

OREGON PAINTCARE SITES IN 2021

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Portland	Dicks Color Center	909 SE Salmon St	Retail	2,040
Portland	Habitat ReStore Portland	10445 SE Cherry Blossom Dr	Reuse Store	7,390
Portland	Metro Central HHWF	6161 NW 61st Ave	HHW Facility	83,258
Portland	Metro Latex Paint Recycling	4825 N Basin Ave	Paint Recycler	5,253
Portland	Miller Paint	10114 SE Division St	Retail	1,119
Portland	Miller Paint	8073 SE 17th Ave	Retail	1,207
Portland	Miller Paint	317 SE Grand Ave	Retail	8,937
Portland	Parkrose Hardware	10625 NE Sandy Blvd	Retail	3,998
Portland	Powell Paint Center	5205 SE Powell Blvd	Retail	7,074
Portland	Rodda Paint	321 SE Taylor St	Retail	1,733
Portland	Rodda Paint	10120 SW Park Way	Retail	2,489
Portland	Sherwin-Williams	2246 NW Roosevelt St	Retail	7,304
Portland	Sherwin-Williams	9745 SE Division St	Retail	2,373
Portland	Sherwin-Williams	30 NE Broadway St	Retail	2,413
Portland	Sherwin-Williams	5128 SE Woodstock Blvd	Retail	2,972

Tillamook County (2)

Manzanita	Manzanita Transfer Station	34995 Necarney City Rd	Transfer Station	1,078
Pacific City	Pacific City True Value	34995 River Ave	Retail	310

Umatilla County (3)

Hermiston	Sherwin-Williams	1390 N 1st St	Retail	302
Hermiston	Smittys Ace Hardware	1845 N 1st St	Retail	1,373
Pendleton	Sherwin-Williams	115 SE Emigrant Ave	Retail	1,740

Union County (5)

Elgin	Elgin Transfer Station	75718 Hemlock St	Transfer Station	187
La Grande	Jefferson Street Supply	214 Greenwood St	Retail	48
La Grande	La Grande Paint & Glass	601 Adams Ave	Retail	667
La Grande	Millers Home Center	3109 May Ln	Retail	1,733
La Grande	Thatchers Ace Hardware	2212 Island Ave	Retail	836

Wallowa County (1)

Enterprise	Wallowa County Ace Hardware	101 W North St	Retail	586
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Wasco County (3)

The Dalles	Habitat ReStore Columbia Gorge	1001 W 6th St	Reuse Store	201
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OREGON PAINTCARE SITES IN 2021

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
The Dalles	Sawyers True Value	500 E 3rd St	Retail	292
The Dalles	Sherwin-Williams	521 Mount Hood St	Retail	685

Washington County (15)

Aloha	Suburban Ace Hardware	3470 SW 185th Ave	Retail	4,008
Beaverton	Habitat ReStore Washington County	13475 SW Millikan Way	Reuse Store	8,615
Beaverton	Rodda Paint	8614 SW Hall Blvd	Retail	3,722
Beaverton	Sherwin-Williams	12480 SW Center St	Retail	5,458
Forest Grove	Habitat ReStore West Tuality	3731 Pacific Ave	Reuse Store	7,861
Hillsboro	Hillsboro Ace Hardware	881 NE 25th Ave	Retail	190
Hillsboro	Miller Paint	646 SW Oak St	Retail	3,370
Hillsboro	Parr Lumber	21700 NW Wagon Way	Retail	513
Hillsboro	Sherwin-Williams	348 SE 10th Ave	Retail	6,185
Hillsboro	Sherwin-Williams	2460 NE Griffin Oaks St	Retail	1,391
Portland	Miller Paint	1040 NW Murray Rd	Retail	7,221
Portland	Miller Paint	8703 SW Beaverton Hillsdale	Retail	6,214
Portland	Sherwin-Williams	13555 NW Cornell Rd	Retail	4,282
Sherwood	Sherwin-Williams	20673 SW Roy Rogers Rd	Retail	4,131
Tualatin	Sherwin-Williams	19390 SW 90th Ct	Retail	10,288

Wheeler County (3)

Fossil	Fossil Transfer Station	17487 Black Butte Rd	Transfer Station	0
Mitchell	Mitchell Transfer Station	Mile Post 24.5 Hwy 207	Transfer Station	0
Spray	Spray Transfer Station	Kahler Basin Rd	Transfer Station	0

Yamhill County (4)

McMinnville	Habitat ReStore McMinnville	1040 SE 1st St	Reuse Store	1,712
McMinnville	Sherwin-Williams	570 NE Hwy 99 W	Retail	3,007
Newberg	Parr Lumber	200 N Elliott Rd	Retail	1,673
Newberg	Sherwin-Williams	2508 Portland Rd	Retail	3,537

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
2. Supplemental Sites				30,763
Benton County (1)				
Corvallis	Republic Services (Benton Co)	110 NE Walnut Blvd	HHW Event	4,628
Clatsop County (1)				
Seaside	Jewell School	83874 OR 103	PaintCare Event	237
Columbia County (3)				
Clatskanie	City Park (Columbia Co)	300 NE Park St	HHW Event	155
Rainier	Rainier City Park (Columbia Co)	690 West A St	HHW Event	231
Saint Helens	Habitat ReStore Columbia County (Dropped Sep 21)	164 Little St	Reuse Store	654
Crook County (1)				
Prineville	Crook County Landfill (Crook Co)	110 SW Landfill Rd	HHW Event	984
Curry County (1)				
Port Orford	Port Orford Community Hall (Curry Co.)	411 11th St	HHW Event	127
Deschutes County (3)				
La Pine	La Pine High School (Deschutes Co)	51633 Coach Rd	HHW Event	204
Redmond	County Fairgrounds (Deschutes Co)	3800 SW Airport Way	HHW Event	682
Sisters	Sisters Recycling Ctr (Deschutes Co)	328 W Sisters Park Dr	HHW Event	205
Douglas County (1)				
Reedsport	Douglas County Courthouse (DEQ)	680 Fir Ave	HHW Event	199
Hood River County (4)				
Cascade Locks	East Gate Park (Tri-County)	95 Wa Na Pa St	HHW Event	240
Hood River	Tri-County HHW Hood River	3440 Guignard Dr	HHW Seasonal	2,574
Odell	Mid Valley Market (Tri-County)	3380 Odell Hwy	HHW Event	323
Parkdale	Parkdale Fire Dept (Tri-County)	4895 Baseline Dr	HHW Event	477
Jackson County (1)				
Shady Cove	Shady Cove Public Works	1008 Celtic Circle	PaintCare Event	764
Jefferson County (1)				
Madras	Jefferson County Fire (DEQ)	765 S 5th St	HHW Event	261

OREGON PAINTCARE SITES IN 2021

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Josephine County (1)				
Cave Junction	Jubilee Park	307 S Junction Ave	PaintCare Event	714
Lane County (1)				
Florence	Lane County Waste (Lane Co)	2820 N Rhododendron Dr	HHW Event	1,224
Linn County (3)				
Albany	Albany Lebanon Sanitation (City/County)	1214 Montgomery St SE	HHW Event	2,686
Lebanon	Lebanon Transfer Station (Albany/Linn Co.)	33370 Brewster Rd	HHW Event	586
Sweet Home	Sweet Home Sanitation (City)	1325 18th Ave	HHW Event	484
Sherman County (2)				
Moro	Sherman Co Rd Dept (Tri-County)	500 Court St	HHW Event	120
Wasco	Wasco School Event Ctr (Tri-County)	903 Barnett St	HHW Event	107
Tillamook County (1)				
Tillamook	Tillamook County HHW	1315 Ekloff Rd	HHW Seasonal	4,668
Umatilla County (1)				
Milton-Freewater	Humbert Recycling	54841 Hwy 332	PaintCare Event	243
Wasco County (6)				
Dufur	Dufur Ranger Station (Tri-County)	780 NE Court St	HHW Event	124
Maupin	South Wasco High (Tri-County)	699 4th St	HHW Event	93
Mosier	Mosier School (Tri-County)	1204 1st Ave	HHW Event	290
The Dalles	Dalles Visitor Center (HHW Event)	3545 Bret Clodfelter Way	HHW Event	33
The Dalles	Tri-County HHW The Dalles	1317 W 1st St	HHW Seasonal	1,907
Tygh Valley	County Fairgrounds (Tri-County)	81849 Fairgrounds Rd	HHW Event	125
Yamhill County (3)				
McMinnville	County Fairgrounds (HHW Event)	2070 NE Lafayette Ave	HHW Event	1,931
Newberg	Newberg Trans. Stat. (Yamhill Co)	2904 Wynooski Rd	HHW Event	2,060
Willamina	West Valley Campus	266 SE Washington St	PaintCare Event	422

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
3. Large Volume Pickup Sites				41,223
Clackamas County (10)				
Aurora	[Construction]		LVP	116
Boring	[Painting Contractor]		LVP	1,752
Clackamas	[Construction]		LVP	266
Clackamas	[Painting Contractor]		RLVP	13,614
Clackamas	[Painting Contractor]		RLVP	738
Damascus	[Painting Contractor]		LVP	331
Milwaukie	[Painting Contractor]		LVP	427
Oak Grove	[Property Manager/Owner]		LVP	459
Oregon City	[Painting Contractor]		LVP	333
Wilsonville	[Construction]		LVP	336
Deschutes County (7)				
Bend	[Construction]		LVP	126
Bend	[Painting Contractor]		RLVP	543
Bend	[Painting Contractor]		RLVP	59
Bend	[Painting Contractor]		RLVP	0
Redmond	[Painting Contractor]		RLVP	121
Redmond	[Painting Contractor]		LVP	95
Sun River	[Painting Contractor]		LVP	370
Douglas County (1)				
Roseburg	[Painting Contractor]		LVP	347
Jackson County (5)				
Ashland	[University]		LVP	162
Medford	[Painting Contractor]		LVP	363
Medford	[School District]		RLVP	126
Medford	[School or University]		LVP	124
White City	[Construction]		LVP	130
Josephine County (4)				
Grants Pass	[Household]		LVP	326
Grants Pass	[Painting Contractor]		LVP	1,017
Grants Pass	[Property Manager/Owner]		LVP	39

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Selma	[Household]		LVP	62
Klamath County (1)				
Klamath Falls	[Painting Contractor]		LVP	377
Lane County (3)				
Eugene	[Household]		LVP	35
Eugene	[School or University]		LVP	240
Lowell	[Painting Contractor]		LVP	48
Linn County (5)				
Albany	[Construction]		LVP	213
Albany	[Painting Contractor]		RLVP	2,712
Albany	[Painting Contractor]		LVP	444
Lebanon	[Household]		LVP	299
Scio	[Painting Contractor]		LVP	219
Marion County (6)				
Keizer	[Painting Contractor]		LVP	195
Mt Angel	[Household]		LVP	257
Salem	[Theater Company]		LVP	148
Woodburn	[Painting Contractor]		LVP	228
Woodburn	[Painting Contractor]		LVP	207
Woodburn	[Painting Contractor]		LVP	71
Multnomah County (21)				
Portland	[Construction]		RLVP	703
Portland	[Construction]		LVP	514
Portland	[Construction]		LVP	48
Portland	[Construction]		LVP	134
Portland	[Construction]		LVP	194
Portland	[Government City]		RLVP	360
Portland	[Hospital]		LVP	226
Portland	[Hospital]		LVP	72
Portland	[Household]		LVP	208
Portland	[Manufacturing]		LVP	1,510
Portland	[Medical Facility]		LVP	44

Sites with 0 gallons did not have paint picked up during the reporting year.

<u>City/Town</u>	<u>Site Name</u>	<u>Address</u>	<u>Type</u>	<u>Gallons</u>
Portland	[Painting Contractor]		RLVP	1,089
Portland	[Painting Contractor]		LVP	1,257
Portland	[Painting Contractor]		LVP	168
Portland	[Painting Contractor]		LVP	625
Portland	[Property Manager/Owner]		RLVP	48
Portland	[Property Manager/Owner]		LVP	157
Portland	[Property Manager/Owner]		LVP	601
Portland	[Retail]		LVP	1,676
Portland	[School or University]		LVP	102
Portland	[School or University]		LVP	264
Polk County (1)				
Grande Ronde	[Casino]		LVP	296
Umatilla County (1)				
Hermiston	[Painting Contractor]		LVP	487
Washington County (9)				
Aloha	[Painting Contractor]		LVP	281
Beaverton	[Painting Contractor]		RLVP	119
Beaverton	[Property Manager/Owner]		LVP	147
Hillsboro	[Painting Contractor]		RLVP	450
Hillsboro	[Painting Contractor]		LVP	123
Newberg	[School District]		LVP	301
Sherwood	[Construction]		LVP	209
Tigard	[Painting Contractor]		RLVP	524
Tualatin	[Property Manager/Owner]		LVP	39
Yamhill County (2)				
McMinnville	[Government County]		LVP	99
McMinnville	[Property Manager/Owner]		LVP	72

Total

740,102

Appendix B

PaintCare Inc.

Financial Statements
and Independent Auditors' Report

December 31, 2021 and 2020

PaintCare Inc.

Financial Statements
December 31, 2021 and 2020

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
PaintCare Inc.

Opinion

We have audited the accompanying financial statements of PaintCare Inc. ("PaintCare"), which comprise the statements of financial position as of December 31, 2021 and 2020; the related statements of activities, functional expenses, and cash flows for the years then ended; and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of PaintCare as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of PaintCare and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Responsibilities of Management for the Financial Statements (continued)

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of PaintCare's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about PaintCare's ability to continue as a going concern for a reasonable period of time.

Auditor's Responsibilities for the Audit of the Financial Statements (continued)

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information included on pages 19-20 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

A handwritten signature in black ink that reads "Rogers + Company PLLC". The signature is written in a cursive, slightly stylized font.

Vienna, Virginia
March 29, 2022

PaintCare Inc.

Statements of Financial Position December 31, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Assets		
Current assets:		
Cash and cash equivalents	\$ 36,963,562	\$ 27,911,659
Accounts receivable, net	4,896,293	4,606,670
Investments	62,580,051	59,337,509
Prepaid expenses	<u>219,541</u>	<u>61,936</u>
Total current assets	104,659,447	91,917,774
Intangible assets, net	<u>224,852</u>	<u>229,606</u>
Total assets	<u>\$ 104,884,299</u>	<u>\$ 92,147,380</u>
Liabilities and Net Assets		
Liabilities		
Current liabilities:		
Accounts payable and accrued expenses	\$ 8,342,451	\$ 9,305,941
Due to affiliate	7,098,980	2,139,549
Grants payable	<u>100,101</u>	<u>100,101</u>
Total liabilities	<u>15,541,532</u>	<u>11,545,591</u>
Net Assets		
Without donor restrictions	<u>89,342,767</u>	<u>80,601,789</u>
Total net assets	<u>89,342,767</u>	<u>80,601,789</u>
Total liabilities and net assets	<u>\$ 104,884,299</u>	<u>\$ 92,147,380</u>

See accompanying notes.

PaintCare Inc.

Statements of Activities
For the Years Ended December 31, 2021 and 2020

	2021	2020
Operating Revenue and Support		
Paint recovery fees	\$ 72,051,580	\$ 68,107,028
 Total operating revenue and support	 <u>72,051,580</u>	 <u>68,107,028</u>
Expenses		
Program and delivery services:		
Oregon	5,024,398	4,512,687
California	32,604,671	28,771,777
Connecticut	3,345,656	2,856,892
Rhode Island	1,023,818	679,444
Minnesota	5,568,865	4,758,947
Vermont	743,644	718,430
Maine	1,285,606	1,104,108
Colorado	6,403,821	5,415,908
District of Columbia	473,101	442,305
Washington	4,408,803	102,912
New York	276,923	42,451
 Total program and delivery services	 <u>61,159,306</u>	 <u>49,405,861</u>
 General and administrative	 <u>5,393,837</u>	 <u>4,549,989</u>
 Total expenses	 <u>66,553,143</u>	 <u>53,955,850</u>
 Change in Net Assets from Operations	 5,498,437	 14,151,178
Non-Operating Activity		
Investment return, net	3,242,541	4,336,103
 Total non-operating activity	 <u>3,242,541</u>	 <u>4,336,103</u>
 Change in Net Assets	 8,740,978	 18,487,281
 Net Assets, beginning of year	 <u>80,601,789</u>	 <u>62,114,508</u>
 Net Assets, end of year	 <u>\$ 89,342,767</u>	 <u>\$ 80,601,789</u>

See accompanying notes.

PaintCare Inc.

Statement of Functional Expenses
For the Year Ended December 31, 2021

	Program and Delivery Services											General and	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	Administrative	
Expenses													
Salaries and related benefits	\$ 116,655	\$ 1,024,821	\$ 98,195	\$ 30,746	\$ 247,684	\$ 41,778	\$ 88,658	\$ 257,799	\$ 20,660	\$ 218,577	\$ 97,364	\$ 1,821,544	\$ 4,064,481
Collection support	73,523	3,382,046	496,113	159,445	376,479	77,773	154,340	565,391	42,510	714,369	-	-	6,041,989
Transportation and processing	4,724,976	23,257,761	2,350,669	592,179	4,522,049	580,973	912,673	4,646,488	240,433	3,205,769	-	-	45,033,970
Communications	44,445	4,491,661	338,788	214,175	320,554	13,731	32,175	754,596	137,446	142,277	67,685	113,419	6,670,952
Legal fees	-	-	-	-	13,189	-	-	-	-	-	161	26,202	39,552
State agency administrative fees	40,000	294,095	20,000	-	20,559	15,000	80,035	120,000	26,786	20,452	-	-	636,927
Professional fees	538	42,441	31,561	19,557	32,690	9,348	5,600	12,643	430	18,047	51,396	66,790	291,041
Office and supplies	6,589	11,085	507	107	2,047	215	325	2,616	63	8,115	791	23,721	56,181
Subscriptions and publications	651	3,868	145	43	719	60	217	4,880	-	1,760	110	81,974	94,427
Professional development	2,480	22,197	2,689	833	4,729	372	784	2,912	-	3,760	12,385	27,053	80,194
Travel	11,112	70,708	5,706	5,122	10,892	2,519	9,642	31,709	3,821	37,066	45,814	21,139	255,250
Meetings	171	3,988	66	-	-	-	-	1,228	-	311	707	1,890	8,361
Bank fees	1,174	-	1,003	1,174	-	-	1,157	-	97	1,124	-	119,158	124,887
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,755,595	2,755,595
Insurance	-	-	-	-	-	-	-	-	-	-	-	213,433	213,433
Amortization	-	-	-	-	-	-	-	-	-	-	-	77,177	77,177
Interest	-	-	-	-	-	-	-	-	-	35,188	-	-	35,188
Other expenses	2,084	-	214	437	17,274	1,875	-	3,559	855	1,988	510	44,742	73,538
Total Expenses	\$ 5,024,398	\$ 32,604,671	\$ 3,345,656	\$ 1,023,818	\$ 5,568,865	\$ 743,644	\$ 1,285,606	\$ 6,403,821	\$ 473,101	\$ 4,408,803	\$ 276,923	\$ 5,393,837	\$ 66,553,143

See accompanying notes.

PaintCare Inc.

Statement of Functional Expenses
For the Year Ended December 31, 2020

	Program and Delivery Services											General and Administrative	Total
	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York		
Expenses													
Salaries and related benefits	\$ 115,544	\$ 915,713	\$ 98,382	\$ 32,368	\$ 234,884	\$ 41,696	\$ 88,330	\$ 189,256	\$ 12,189	\$ 38,029	\$ -	\$ 1,590,724	\$ 3,357,115
Collection support	16,389	3,016,941	441,778	118,762	347,899	65,962	138,956	439,593	29,239	1,989	-	-	4,617,508
Transportation and processing	4,280,130	21,897,673	2,154,995	448,261	4,064,857	576,586	791,393	3,909,731	208,547	-	-	-	38,332,173
Communications	33,851	2,428,492	124,160	73,060	76,892	1,608	1,315	733,929	161,728	19,256	1,178	10,688	3,666,157
Legal fees	-	5,784	-	-	-	-	-	5,794	1,913	81	13,617	52,033	79,222
State agency administrative fees	40,000	402,584	22,400	-	17,171	30,000	78,919	120,000	26,468	22,700	10,000	-	770,242
Professional fees	647	11,800	3,358	597	1,593	400	781	611	541	14,750	3,486	110,538	149,102
Office and supplies	7,522	13,525	396	99	1,584	-	156	734	-	1,787	293	24,531	50,627
Subscriptions and publications	869	16,291	145	43	1,537	60	217	386	-	472	-	62,525	82,545
Professional development	2,580	18,009	5,336	3,692	3,157	125	2,281	5,245	-	650	4,626	12,181	57,882
Travel	5,258	42,983	5,167	1,597	9,220	1,956	499	7,182	1,606	2,455	6,533	24,411	108,867
Meetings	65	1,945	64	101	153	-	-	162	74	10	2,718	1,737	7,029
Bank fees	1,050	-	661	790	-	-	1,076	-	-	210	-	103,441	107,228
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,230,558	2,230,558
Insurance	-	-	-	-	-	-	-	-	-	-	-	254,832	254,832
Amortization	-	-	-	-	-	-	-	-	-	-	-	63,355	63,355
Other expenses	8,782	37	50	74	-	37	185	3,285	-	523	-	8,435	21,408
Total Expenses	\$ 4,512,687	\$ 28,771,777	\$ 2,856,892	\$ 679,444	\$ 4,758,947	\$ 718,430	\$ 1,104,108	\$ 5,415,908	\$ 442,305	\$ 102,912	\$ 42,451	\$ 4,549,989	\$ 53,955,850

See accompanying notes.

PaintCare Inc.

Statements of Cash Flows
For the Years Ended December 31, 2021 and 2020

	2021	2020
Cash Flows from Operating Activities		
Change in net assets	\$ 8,740,978	\$ 18,487,281
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Amortization	77,177	63,355
Net realized and unrealized gain on investments	(2,209,604)	(3,292,809)
Change in allowance for doubtful accounts receivable	(2,193)	(4,276)
Change in operating assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(287,430)	(441,479)
Prepaid expenses	(157,605)	31,150
Increase (decrease) in:		
Accounts payable and accrued expenses	(963,490)	1,373,166
Due to affiliate	4,959,431	1,274,431
Grants payable	-	(78,764)
	10,157,264	17,412,055
Net cash provided by operating activities		
Cash Flows from Investing Activities		
Purchases of investments	(17,692,279)	(13,411,519)
Proceeds from sale of investments	16,659,341	12,368,225
Purchases of intangible assets	(72,423)	(50,100)
	(1,105,361)	(1,093,394)
Net cash used in investing activities		
Net Increase in Cash	9,051,903	16,318,661
Cash and Cash Equivalents, beginning of year	27,911,659	11,592,998
Cash and Cash Equivalents, end of year	\$ 36,963,562	\$ 27,911,659

See accompanying notes.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

1. Nature of Operations

PaintCare Inc. (“PaintCare”), a not-for-profit 501(c)(3) organization, was created in October 2009 by the American Coatings Association (ACA), who, working with state and local government stakeholders, passed the first ever paint product stewardship law in the United States in the state of Oregon in 2009. Similar legislation has subsequently been passed in other jurisdictions. The paint stewardship legislation guides an industry-led, end-of-life management program for post-consumer paint, which PaintCare operates. The PaintCare Board is made up of architectural paint manufacturers and participation in PaintCare is not limited to ACA members, but open to all architectural paint manufacturers. There are no dues or registration fees associated with PaintCare.

PaintCare organized single-member limited liability companies (LLC) for the Oregon, Connecticut, Rhode Island, Maine, District of Columbia, Washington, and New York programs in an effort to shield the assets of each state program from liability stemming from acts and obligations of other PaintCare state programs.

2. Summary of Significant Accounting Policies

Basis of Accounting and Presentation

PaintCare’s financial statements are prepared on the accrual basis of accounting. Net assets without donor restrictions represent funds that are not subject to donor-imposed stipulations and are available for support of PaintCare’s operations. At December 31, 2021 and 2020, all net assets were without donor restrictions.

Cash Equivalents

For the purpose of the statements of cash flows, PaintCare considers as cash equivalents all highly liquid investments, which can be converted into known amounts of cash and have a maturity period of 90 days or less at the time of purchase.

Accounts Receivable

Accounts receivable are recorded at net realizable value and represent amounts due from post-consumer paint recovery fees. PaintCare provides an allowance for bad debts using the allowance method, which is based on management’s judgment considering historical information. Accounts are individually analyzed for collectability, and will be reserved based on individual evaluation and specific circumstances. When all collection efforts have been exhausted, the accounts are written off against the related allowance. At December 31, 2021 and 2020, an allowance of \$57,706 and \$59,899, respectively, was recognized.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Investments

Investments are stated at fair value, based on quoted market prices. All realized and unrealized gains and losses, net of investment management fees, are reported as a component of net investment return in the accompanying statements of activities.

Intangible Assets

PaintCare capitalizes certain costs associated with computer software developed or obtained for internal use in accordance with the provision of Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 350-40, *Internal Use Software*. PaintCare's policy provides for the capitalization of external direct costs of materials and services and directly related payroll costs. Costs associated with preliminary project state activities, training, maintenance, and post implementation stage activities are expensed as incurred. Capitalized costs are amortized over the estimated useful life of five years on a straight-line basis.

Grants Payable

Grants payable represent amounts awarded to organizations for the Innovation Recycling Grant Competition. These funds were committed as of June 30, 2019 and will be paid out over a maximum period of three years on a reimbursement-only basis. Grants payable are included in the accompanying statements of financial position, totaling \$100,101 at both December 31, 2021 and 2020.

Revenue Recognition

PaintCare recognizes revenue from post-consumer paint recovery fees at the time architectural paint product is sold by a manufacturer participant of the paint product stewardship program. Manufacturer participants in the program pay the PaintCare recovery fee to PaintCare based on the amount of program products they sell on a monthly basis. The majority of PaintCare's revenue arrangements generally consist of a single performance obligation to transfer promised services. Revenue is recognized when PaintCare delivers the services. Based on PaintCare's evaluation process and review of its contracts with customers, the timing and amount of revenue previously recognized is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Revenue Recognition (continued)

Program participants report their monthly unit sales of paint through a secure, HTTPS online system using their unique user ID and password. The participant must pay a paint recovery fee per unit sold, based on container size, according to the established fee schedule for each state program. As the PaintCare recovery fee is added to the wholesale price of paint and passed through uniformly to the retail purchase price of paint—so that the manufacturer, distributor, and/or retailer is made whole—in some cases, distributors or retailers have elected to undertake the obligation of the manufacturer for these fees. Thus, PaintCare has allowed remitter agreements in the program, whereby a distributor or retailer reports and remits directly to PaintCare on behalf of a participant manufacturer's brand or brands. Reports and payments are due by the end of the month following the reporting period.

Revenue from all other sources is recognized when earned.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include occupancy and amortization, which are allocated on a square footage basis, as well as salaries and wages, benefits, payroll taxes, professional services, office expenses, information technology, interest, insurance, and other, which are allocated on the basis of estimates of time and effort.

Communications Costs

PaintCare holds communication-related contracts for advertising, marketing, and consumer awareness. Communications costs are charged to operations when incurred. Communications expenses were \$6,670,952 and \$3,666,157 for the years ended December 31, 2021 and 2020, respectively.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

2. Summary of Significant Accounting Policies (continued)

Measure of Operations

PaintCare includes in its measure of operations all revenues and expenses that are an integral part of its programs and supporting activities, and excludes net investment return.

Subsequent Events

In preparing these financial statements, PaintCare has evaluated events and transactions for potential recognition or disclosure through March 29, 2022, the date the financial statements were available to be issued.

3. Liquidity and Availability

PaintCare strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Management periodically reviews PaintCare's liquid asset needs and adjusts the cash and cash equivalents balances as necessary.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statements of financial position date, comprise the following at December 31:

	<u>2021</u>	<u>2020</u>
Cash and cash equivalents	\$ 36,963,562	\$ 27,911,659
Accounts receivable, net	4,896,293	4,606,670
Investments, short term	<u>43,095,840</u>	<u>41,826,898</u>
Total available for general expenditures	<u>\$ 84,955,695</u>	<u>\$ 74,345,227</u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

4. Concentration of Credit Risk

Financial instruments that potentially subject PaintCare to significant concentrations of credit risk consist of cash and cash equivalents, and investments. PaintCare maintains cash deposit and transaction accounts, along with investments, with various financial institutions and these values, from time to time, may exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC) and Securities Investor Protection Corporation (SIPC). PaintCare has not experienced any credit losses on its cash and cash equivalents, and investments to date as it relates to FDIC and SIPC insurance limits. Management periodically assesses the financial condition of these financial institutions and believes that the risk of any credit loss is minimal.

5. Accounts Receivable

Accounts receivable related to the following programs were due as follows at December 31:

	2021	2020
California	\$ 2,546,825	\$ 2,679,700
Washington	529,207	-
Colorado	435,946	475,008
Minnesota	595,720	549,549
Oregon	377,308	451,841
Connecticut	232,476	246,193
Maine	80,140	95,524
Rhode Island	56,258	64,709
District of Columbia	49,110	45,288
Vermont	51,009	58,757
Total accounts receivable	4,953,999	4,666,569
Less: allowance for doubtful accounts	(57,706)	(59,899)
Accounts receivable, net	<u>\$ 4,896,293</u>	<u>\$ 4,606,670</u>

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

6. Investments and Fair Value Measurements

Net investment return consisted of the following for the years ended December 31:

	<u>2021</u>	<u>2020</u>
Interest and dividend income	\$ 1,216,669	\$ 1,214,814
Net realized and unrealized gain	2,209,604	3,292,809
Investment management fees	<u>(183,732)</u>	<u>(171,520)</u>
Total investment return, net	<u>\$ 3,242,541</u>	<u>\$ 4,336,103</u>

PaintCare invests a portion of its accumulated surplus in a portfolio with Merrill Lynch. The sole objective of the portfolio is to earn a return equal to the rate of inflation and thus preserve the purchasing power of its capital. Interest, dividends, changes in market value, and other investment activities are allocated to each state program based on the relative net asset balances of each state program. Oversight of the investments is provided by the PaintCare Budget and Finance Committee and by the PaintCare Board of Directors.

PaintCare follows FASB ASC 820, *Fair Value Measurements and Disclosures*, for its financial assets. This standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. Fair value measurement standards require an entity to maximize the use of observable inputs (such as quoted prices in active markets) and minimize the use of unobservable inputs (such as appraisals or other valuation techniques) to determine fair value. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not necessarily correspond to the entity's perceived risk of that instrument.

The inputs used in measuring fair value are categorized into three levels. Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and liabilities and have the highest priority. Level 2 is based upon observable inputs other than quoted market prices, and Level 3 is based on unobservable inputs. Transfers between levels in the fair value hierarchy are recognized at the end of the reporting period.

In general, and where applicable, PaintCare uses quoted prices in active markets for identical assets to determine fair value. This pricing methodology applies to Level 1 investments. Level 2 inputs include government securities, which are valued based on quoted prices in less active markets.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2021:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 513,392	\$ -	\$ -	\$ 513,392
Materials	761,332	-	-	761,332
Industrials	2,072,705	-	-	2,072,705
Consumer discretionary	2,394,567	-	-	2,394,567
Consumer staples	1,357,142	-	-	1,357,142
Health care	2,472,775	-	-	2,472,775
Financials	2,469,937	-	-	2,469,937
Information technology	4,212,549	-	-	4,212,549
Telecommunication service	1,603,182	-	-	1,603,182
Utilities	646,460	-	-	646,460
Real estate	702,934	-	-	702,934
Blend	94,454	-	-	94,454
Mutual funds:				
Exchange traded funds	6,690,359	-	-	6,690,359
Fixed income	12,631,950	-	-	12,631,950
Corporate bonds	6,903,831	-	-	6,903,831
Cash equivalents	1,578,305	-	-	1,578,305
Government securities:				
U.S. Treasury	-	11,614,320	-	11,614,320
U.S. Agency	-	3,859,857	-	3,859,857
Total investments	\$ 47,105,874	\$ 15,474,177	\$ -	\$ 62,580,051

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

6. Investments and Fair Value Measurements (continued)

The following table presents PaintCare's fair value hierarchy for those assets measured on a recurring basis as of December 31, 2020:

	Level 1	Level 2	Level 3	Total
Equities:				
Energy	\$ 378,441	\$ -	\$ -	\$ 378,441
Materials	711,615	-	-	711,615
Industrials	1,933,051	-	-	1,933,051
Consumer discretionary	2,097,775	-	-	2,097,775
Consumer staples	1,437,964	-	-	1,437,964
Health care	2,385,807	-	-	2,385,807
Financials	2,118,876	-	-	2,118,876
Information technology	3,928,706	-	-	3,928,706
Telecommunication service	1,615,083	-	-	1,615,083
Utilities	646,668	-	-	646,668
Real estate	639,260	-	-	639,260
Blend	155,993	-	-	155,993
Mutual funds:				
Exchange traded funds	6,337,235	-	-	6,337,235
Fixed income	10,335,838	-	-	10,335,838
Corporate bonds	8,240,549	-	-	8,240,549
Cash equivalents	1,993,231	-	-	1,993,231
Government securities:				
U.S. Treasury	-	10,694,841	-	10,694,841
U.S. Agency	-	3,686,576	-	3,686,576
Total investments	\$ 44,956,092	\$ 14,381,417	\$ -	\$ 59,337,509

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

7. Intangible Assets

Intangible assets consist of the following at December 31:

	<u>2021</u>	<u>2020</u>
Software	\$ 477,262	\$ 404,839
Less: accumulated amortization	<u>(252,410)</u>	<u>(175,233)</u>
Intangible assets, net	<u>\$ 224,852</u>	<u>\$ 229,606</u>

Amortization expense for each year of the estimated remaining lives is estimated to be as follows for the years ending December 31:

2022	\$ 77,177
2023	77,177
2024	<u>70,498</u>
Future estimated amortization	<u>\$ 224,852</u>

8. Related Party Transactions

ACA, a related party, is a separate, 501(c)(6) nonprofit organization working to advance the needs of the paint and coatings industry and the professionals who work in it. Through advocacy of the industry and its positions on legislative, regulatory, and judicial issues at the federal, state, and local levels, it acts as an effective ally, ensuring that the industry is represented and fairly considered. ACA also devotes itself to advancing industry efforts with regard to product stewardship, focuses on advancements in science and technology through its technical conferences and journals, as well as online training opportunities. ACA incorporated PaintCare for the sole purpose of implementing programs for post-consumer architectural paint. ACA maintains a controlling interest in PaintCare through the ability to appoint its Board of Directors.

In February 2011, ACA and PaintCare entered into an affiliation agreement whereby ACA charges PaintCare an administrative fee, annually, to cover the following expense categories: allocation of time incurred by PaintCare officers, allocation of other direct labor, and allocation of occupancy and infrastructure costs. The term of the agreement is for one year and it automatically renews for one-year terms unless canceled by either party.

PaintCare Inc.

Notes to Financial Statements
December 31, 2021 and 2020

8. Related Party Transactions (continued)

For the years ended December 31, 2021 and 2020, the total administrative fees charged by ACA to PaintCare were \$2,933,470 and \$2,230,558, respectively. At December 31, 2021 and 2020, PaintCare owed ACA \$7,098,980 and \$2,139,549, respectively, which is recorded as due to affiliate in the accompanying statements of financial position.

9. Income Taxes

PaintCare is recognized as a tax-exempt organization under Internal Revenue Code (IRC) Section 501(c)(3), and is exempt from income taxes except for taxes on unrelated business activities.

No tax expense is recorded in the accompanying financial statements for PaintCare, as there was no unrelated business taxable income. Contributions to PaintCare are deductible as provided in IRC Section 170(b)(1)(A)(vi).

Management evaluated PaintCare's tax positions, and concluded that PaintCare's financial statements do not include any uncertain tax positions.

SUPPLEMENTARY INFORMATION

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended December 31, 2021

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	General and Administrative	Total
Operating Revenue and Support													
Paint recovery fees	\$ 6,004,763	\$ 36,562,083	\$ 3,712,972	\$ 959,460	\$ 7,332,221	\$ 940,824	\$ 1,528,052	\$ 7,188,288	\$ 645,448	\$ 7,177,469	\$ -	\$ -	\$ 72,051,580
Total operating revenue and support	6,004,763	36,562,083	3,712,972	959,460	7,332,221	940,824	1,528,052	7,188,288	645,448	7,177,469	-	-	72,051,580
Expenses													
Program and delivery services:													
Collection support	73,523	3,382,046	496,113	159,445	376,479	77,773	154,340	565,391	42,510	714,369	-	-	6,041,989
Transportation and processing	4,724,976	23,257,761	2,350,669	592,179	4,522,049	580,973	912,673	4,646,488	240,433	3,205,769	-	-	45,033,970
Communications	44,445	4,491,661	338,788	214,175	320,554	13,731	32,175	754,596	137,446	142,277	67,685	-	6,557,533
Legal fees	-	-	-	-	13,189	-	-	-	-	-	161	-	13,350
State agency administrative fees	40,000	294,095	20,000	-	20,559	15,000	80,035	120,000	26,786	20,452	-	-	636,927
Other program expenses	141,454	1,179,108	140,086	58,019	316,035	56,167	106,383	317,346	25,926	325,936	209,077	-	2,875,537
Total program and delivery services	5,024,398	32,604,671	3,345,656	1,023,818	5,568,865	743,644	1,285,606	6,403,821	473,101	4,408,803	276,923	-	61,159,306
General and administrative:													
Legal fees	-	-	-	-	-	-	-	-	-	-	-	26,202	26,202
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,755,595	2,755,595
Insurance	-	-	-	-	-	-	-	-	-	-	-	213,433	213,433
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,398,607	2,398,607
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	5,393,837	5,393,837
Total expenses	5,024,398	32,604,671	3,345,656	1,023,818	5,568,865	743,644	1,285,606	6,403,821	473,101	4,408,803	276,923	5,393,837	66,553,143
Change in Net Assets from Operations	980,365	3,957,412	367,316	(64,358)	1,763,356	197,180	242,446	784,467	172,347	2,768,666	(276,923)	(5,393,837)	5,498,437
Non-Operating Activity													
Investment return, net	-	-	-	-	-	-	-	-	-	-	-	3,242,541	3,242,541
Change in Net Assets Before Allocation of General and Administrative Activities	980,365	3,957,412	367,316	(64,358)	1,763,356	197,180	242,446	784,467	172,347	2,768,666	(276,923)	(2,151,296)	8,740,978
General and administrative allocation	(305,546)	(2,954,447)	(281,565)	(83,276)	(421,408)	(49,414)	(104,870)	(403,223)	(48,231)	(539,002)	(202,855)	5,393,837	-
Investment allocation	-	2,681,305	-	-	194,328	(10,045)	-	342,456	34,497	-	-	(3,242,541)	-
Total Change in Net Assets	674,819	3,684,270	85,751	(147,634)	1,536,276	137,721	137,576	723,700	158,613	2,229,664	(479,778)	-	8,740,978
Net Assets (Deficit), beginning of year	1,798,103	61,675,337	3,810,070	1,102,290	3,468,495	(330,768)	541,181	8,155,949	782,516	(358,933)	(42,451)	-	80,601,789
Net Assets (Deficit), end of year	\$ 2,472,922	\$ 65,359,607	\$ 3,895,821	\$ 954,656	\$ 5,004,771	\$ (193,047)	\$ 678,757	\$ 8,879,649	\$ 941,129	\$ 1,870,731	\$ (522,229)	\$ -	\$ 89,342,767

PaintCare Inc.

Schedule of Activities, Organized by Program
For the Year Ended December 31, 2020

	Oregon	California	Connecticut	Rhode Island	Minnesota	Vermont	Maine	Colorado	District of Columbia	Washington	New York	General and Administrative	Total
Operating Revenue and Support													
Paint recovery fees	\$ 6,391,504	\$ 37,953,882	\$ 3,860,401	\$ 1,034,940	\$ 8,029,305	\$ 1,003,047	\$ 1,628,474	\$ 7,581,223	\$ 624,252	\$ -	\$ -	\$ -	68,107,028
Total operating revenue and support	6,391,504	37,953,882	3,860,401	1,034,940	8,029,305	1,003,047	1,628,474	7,581,223	624,252	-	-	-	68,107,028
Expenses													
Program and delivery services:													
Collection support	16,389	3,016,941	441,778	118,762	347,899	65,962	138,956	439,593	29,239	1,989	-	-	4,617,508
Transportation and processing	4,280,130	21,897,673	2,154,995	448,261	4,064,857	576,586	791,393	3,909,731	208,547	-	-	-	38,332,173
Communications	33,851	2,428,492	124,160	73,060	76,892	1,608	1,315	733,929	161,728	19,256	1,178	-	3,655,469
Legal fees	-	5,784	-	-	-	-	-	5,794	1,913	81	13,617	-	27,189
State agency administrative fees	40,000	402,584	22,400	-	17,171	30,000	78,919	120,000	26,468	22,700	10,000	-	770,242
Other program expenses	142,317	1,020,303	113,559	39,361	252,128	44,274	93,525	206,861	14,410	58,886	17,656	-	2,003,280
Total program and delivery services	4,512,687	28,771,777	2,856,892	679,444	4,758,947	718,430	1,104,108	5,415,908	442,305	102,912	42,451	-	49,405,861
General and administrative:													
Legal fees	-	-	-	-	-	-	-	-	-	-	-	52,033	52,033
Management fees	-	-	-	-	-	-	-	-	-	-	-	2,230,558	2,230,558
Insurance	-	-	-	-	-	-	-	-	-	-	-	254,832	254,832
Other expense	-	-	-	-	-	-	-	-	-	-	-	2,012,566	2,012,566
Total general and administrative	-	-	-	-	-	-	-	-	-	-	-	4,549,989	4,549,989
Total expenses	4,512,687	28,771,777	2,856,892	679,444	4,758,947	718,430	1,104,108	5,415,908	442,305	102,912	42,451	4,549,989	53,955,850
Change in Net Assets from Operations	1,878,817	9,182,105	1,003,509	355,496	3,270,358	284,617	524,366	2,165,315	181,947	(102,912)	(42,451)	(4,549,989)	14,151,178
Non-Operating Activity													
Investment return, net	-	-	-	-	-	-	-	-	-	-	-	4,336,103	4,336,103
Change in Net Assets Before Allocation of General and Administrative Activities	1,878,817	9,182,105	1,003,509	355,496	3,270,358	284,617	524,366	2,165,315	181,947	(102,912)	(42,451)	(213,886)	18,487,281
General and administrative allocation	(286,341)	(2,784,419)	(267,134)	(78,671)	(396,424)	(46,769)	(99,284)	(375,890)	(44,974)	(170,083)	-	4,549,989	-
Investment allocation	-	3,599,655	-	-	196,007	(14,807)	-	509,161	46,087	-	-	(4,336,103)	-
Total Change in Net Assets	1,592,476	9,997,341	736,375	276,825	3,069,941	223,041	425,082	2,298,586	183,060	(272,995)	(42,451)	-	18,487,281
Net Assets (Deficit), beginning of year	205,627	51,677,996	3,073,695	825,465	398,554	(553,809)	116,099	5,857,363	599,456	(85,938)	-	-	62,114,508
Net Assets (Deficit), end of year	\$ 1,798,103	\$ 61,675,337	\$ 3,810,070	\$ 1,102,290	\$ 3,468,495	\$ (330,768)	\$ 541,181	\$ 8,155,949	\$ 782,516	\$ (358,933)	\$ (42,451)	\$ -	\$ 80,601,789

Appendix C



Recycle

WITH **PaintCare**



PaintCare Products

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

Non-PaintCare Products

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

For information about recycling and proper disposal of non-PaintCare products, please contact your garbage hauler, local environmental health agency, household hazardous waste program, or public works department.

OR-BREN-0521



A Program to Manage Leftover Paint

Each year about 800 million gallons of architectural paint are sold in the United States. Did you know that about 10 percent goes unused and is available for recycling?

Oregon's paint stewardship law requires the paint manufacturing industry to develop a financially sustainable and environmentally responsible program to manage postconsumer (leftover) architectural paint. Paint manufacturers established PaintCare, a nonprofit organization, to run paint stewardship programs in states with applicable laws.

The program includes education about buying the right amount of paint, tips for using up remaining paint, and setting up convenient recycling locations throughout the state.

Places to Take Leftover Paint

Paint recycling is more convenient with PaintCare. We set up paint drop-off sites throughout the state. To find your nearest drop-off site, use PaintCare's search tool at www.paintcare.org or call our hotline at (855) PAINT09.

How to Recycle

PaintCare sites accept all brands of leftover house paint, stain, and varnish, whether recently used or many years old. Containers must be five gallons or smaller, and some types of paint are not accepted. See back panel for a list of what PaintCare accepts for recycling.

All PaintCare drop-off sites accept up to five gallons of paint per visit. Some sites accept more. Please call sites in advance to make sure they can accept the amount of paint you would like to recycle.

Make sure all paint containers have lids and original labels, and load them securely in your vehicle. Take them to a drop-off site during their regular business hours. We'll take it from there.



What Happens to the Paint?

PaintCare makes sure that your leftover paint is remixed into recycled paint, used as a fuel, made into other products, or is properly disposed if no other beneficial use for it can be found.

Who Can Use the Program?

Households may drop off as much latex or oil-based paint as the site is willing to accept.

Businesses may drop off any amount of latex-based paint the site is willing to accept. To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products.

Do You Accept Large Volumes of Paint?

If you have at least 100 gallons of paint to recycle at your business or home, ask about our free large volume pickup service. Please visit www.paintcare.org for more details or to request a pickup.



PaintCare Fee

PaintCare is funded by a fee paid by paint manufacturers for each can of paint sold in the state. Manufacturers pass the fee to retailers, who then apply it to the price of paint. Retailers are encouraged to show the fee on customer receipts. The fee is based on the size of the container as follows:

\$ 0.00	Half pint or smaller
\$ 0.45	Larger than half pint up to smaller than 1 gallon
\$ 0.95	1 gallon up to 2 gallons
\$ 1.95	Larger than 2 gallons up to 5 gallons

Not a Deposit

The fee is not a deposit—it is part of the purchase price. The fee is used to fund the costs of running the program, including recycling, public education, staffing, and other expenses.

Contact Us

To learn more or find a drop-off site, please visit www.paintcare.org or call (855) PAINT09.



It's easy to recycle
your leftover paint,
stain, and varnish.

.....
Find a drop-off site near you:
(855) PAINT09 | paintcare.org

Buy right.
Use it up.
Recycle the rest.

Paint manufacturers created PaintCare, a nonprofit organization, to set up convenient places for you to recycle leftover paint. PaintCare provides environmentally sound and cost-effective recycling programs in states with paint stewardship laws.

LEARN MORE

Visit paintcare.org or follow us on Facebook for tips on how to buy the right amount of paint, store paint properly, use up leftover paint, and find a drop-off site. We also have a free pickup service for businesses or households with at least 100 gallons of paint to recycle.

xx-mcen-0521

Mini Card



PaintCare™

RECYCLING MADE EASY

About the Paint Recycling Program

Paint manufacturers created PaintCare, a nonprofit organization, to provide convenient places for households and businesses to recycle leftover paint. PaintCare sets up paint drop-off sites throughout states that pass paint stewardship laws.

✔ PAINTCARE PRODUCTS

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

PAINTCARE FEE

The PaintCare fee is applied to the purchase price of architectural paint as required by law. The fee funds collection, transportation, and processing costs. The fee is based on container size as follows:

\$0.00	Half pint or smaller
\$0.45	Larger than half pint up to smaller than 1 gallon
\$0.95	1 gallon up to 2 gallons
\$1.95	Larger than 2 gallons up to 5 gallons

For more information or to find a place to take your unwanted paint for recycling, please ask for the PaintCare brochure, visit paintcare.org, or call (855) PAINT09.

✘ NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes



Counter Mat

Recycle with PaintCare!



Buy Right: Consult with painting professionals and retailers to buy the right amount of paint and reduce potential waste.



Use It Up: Use up leftover paint on the surface you are painting, on additional painting projects around the house, or give it to someone else in your community.



Recycle the Rest: When you can't use up leftover paint, drop it off with PaintCare to get it recycled!

Visit www.paintcare.org to find a year-round paint drop-off site near you or schedule a large volume pickup.



What types of paint products can be recycled with PaintCare?

PAINTCARE PRODUCTS

The following are products included in the program. When purchased, the PaintCare fee is applied. These products are accepted at no additional cost when dropped off at PaintCare's participating drop-off sites.

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based
- Deck coatings, floor paints (including textured coatings)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

The following are non-PaintCare products and are not included in the program. When purchased, the PaintCare fee is not applied. They are not accepted at PaintCare's participating drop-off sites.

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturing (OEM) (shop application) paints and finishes
- Containers that are leaking or empty, and containers without the original printed manufacturer's label are not accepted at retail drop-off sites

PROGRAM FUNDING

The PaintCare fee is applied to the purchase price of architectural paint sold in Oregon as required by law. The fee is based on container size:

Half pint or smaller	\$0.00
Larger than half pint up to smaller than 1 gallon	\$0.45
1 gallon up to 2 gallons	\$0.95
Larger than 2 gallons up to 5 gallons	\$1.95

Recycle Paint at This Store



✓ PAINTCARE PRODUCTS

Paint must be in sealed, original container with original manufacturer label.

- House paint and primers (latex or oil-based)
- Stains
- Deck and concrete sealers
- Clear finishes (e.g., varnishes, shellac)

✗ NON-PAINTCARE PRODUCTS

- No leaking, unlabeled, or empty containers
- No aerosol spray paints
- No drums or containers larger than 5 gallons
- We cannot accept other hazardous waste or chemicals such as paint thinner, solvents, motor oil, spackle, glue, adhesive, roofing tar, pesticides, cleaning chemicals

Paint is accepted during business hours only. Staff will check all products before accepting.

For a complete list of PaintCare Products, please ask for the PaintCare brochure, visit www.paintcare.org, or call (855) PAINT09.





We are a PaintCare Partner

The fee on the sale
of paint in Oregon
funds our program.

Recycle with PaintCare

To learn more, visit paintcare.org
or call (855) PAINT09.





PaintCare™
RECYCLING MADE EASY

✓ **PaintCare Products**

These products have a fee when you buy them and are accepted for drop-off at no additional cost:

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints (including elastomeric)
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes (single component)
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

Products must be in original containers with original labels.

Latex paint that is dried out and "rock hard" is also acceptable.

✗ **Non-PaintCare Products**

These products do not have a fee when purchased and are not accepted at drop-off sites:

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Arts and crafts paints
- Caulk, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Leaking, unlabeled, and empty containers are not accepted at drop-off sites.

To learn more, please call **(855) PAINT09** or visit www.paintcare.org

See a staff member for assistance before dropping off paint for recycling.



XX-MAR-2021

NO DUMPING

STOP!
IT'S ILLEGAL
to dump or abandon
Paint, Oil, or other
Hazardous Waste



THIS AREA MAY BE UNDER
VIDEO SURVEILLANCE

Violators Will Be Prosecuted

Large Volume Pickup (LVP) Service

Updated — February 2022



PaintCare offers a free pickup service to painting contractors, property managers, and others with large amounts of leftover architectural paint.

Who Is PaintCare?

PaintCare is a nonprofit organization established by the American Coatings Association to operate paint stewardship programs on behalf of paint manufacturers in states that pass paint stewardship laws .

In states with a paint stewardship program (see www.paintcare.org/states), PaintCare's primary effort is to set up conveniently located drop-off sites—places where households and businesses may take their unwanted paint for no charge. Sites set their own limits on the volume of paint they accept from customers per visit, usually from 5 to 20 gallons. To find a drop-off site near you, please use PaintCare's site locator at www.paintcare.org or call (855) PAINT09.

Large Volume Pickups

In states where PaintCare operates a paint stewardship program, those who have accumulated a large volume of paint may be eligible for PaintCare's large volume pickup service (LVP). Large volume means 100 or more gallons, measured by container size, not liquid volume. On a case-by-case basis, PaintCare may approve a pickup for less than 100 gallons. After two or three pickups, you may be switched to a repeat pickup service (see next page).

Drums and Bulked Paint Are Not Accepted

PaintCare only accepts paint in containers that are 5 gallons or smaller in size. Leave paint in original cans with original labels; do not combine or bulk paint from small cans into larger ones. If you have unwanted paint in drums or containers larger than 5 gallons, please contact a paint recycling company or a hazardous waste transportation company to assist you.

HOW TO REQUEST AN LVP

- 1. Sort and count your paint**
Tally the number of each container size and the type of products you have, sorted into two categories: (1) water-based paints and stains, and (2) oil-based paint and stains and any other program products (sealers and clear top-coat products, such as varnish and shellac).
- 2. Fill out the request form**
Fill out the Large Volume Pickup Request Form on our website (www.paintcare.org/pickup). Upon request, the form is also available as a PDF and can be returned to PaintCare by email or regular mail. Call PaintCare to request the printable form.

Scheduling

After reviewing your form, PaintCare staff will either approve your site for a pickup or inform you of the best place to take your paint if you do not meet the requirements. If approved, you will be put in contact with our licensed hauler to schedule a pickup. It may be several weeks before your pickup occurs.

On the Day of Your Pickup

Sort your products into the two categories noted above and store them in an area that has easy access for the hauler. If the paint is far from where the hauler parks, the path between should be at least four feet wide to accommodate movement of the paint collection bins.



The hauler is responsible for packing the paint into the bins. Once your paint is properly packed and loaded onto the hauler's truck, you will sign a shipping document and receive a copy for your records. Your paint will then be taken to an authorized processing facility for recycling.

Repeat Service for LVPs

For businesses that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. With this service, you will be provided with reusable collection bins and can request a pickup when at least three bins are filled. Your full bins will be swapped with empty bins each time a pickup occurs. You will be required to sign a contract with PaintCare, and PaintCare will provide onsite training on how to properly pack the paint.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators will be able to use the program under development in New York. Contact PaintCare for details about the New York program.)

If You Have Products We Don't Accept

PaintCare does not accept certain paint products (such as aerosols and automotive finishes) or other hazardous waste. If you have solvents, thinners, pesticides, or any non-PaintCare products (see list to right for examples), we recommend that households contact their local household hazardous waste (HHW) program. Some HHW programs also allow businesses to use their program for a modest fee. Otherwise, businesses should contact a licensed hazardous waste transportation company.

What Products Are Covered?

The products accepted by the PaintCare program are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Information for Painting Contractors

Updated — January 2022



How do paint stewardship laws affect painting contractors?

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,000 drop-off sites across all PaintCare programs. To find a drop-off location, visit www.paintcare.org.

Fee and Funding

As required by laws in PaintCare jurisdictions, the program is funded by a fee (known as the PaintCare fee) that must be added by manufacturers to the wholesale price of all architectural paint sold in the state, including paint sold in stores and online. This fee is paid by manufacturers to PaintCare to fund program operations including paint collection and recycling, consumer education, and program administration. Displaying the fee on receipts is optional for retailers; however, PaintCare encourages retailers to show the fee to inform consumers about the program. (See reverse for complete listing of fees by state.)

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

Convenient Paint Drop-Off Sites

With paint drop-off sites conveniently located throughout PaintCare states, anyone can drop off their leftover paint year-round. Many contractors report clearing out their storage spaces and no longer stockpiling paint. Contractors now have an answer for customers who ask what to do with old paint they no longer want; they can recommend that they use PaintCare drop-off sites too.

Most drop-off sites take 5 gallons per customer per trip, though some take more. All retail drop-off sites take paint from businesses, although some transfer stations and household hazardous waste programs only serve households. Always call a drop-off site ahead of visiting to make sure they have space for your volume and to confirm they take paint from businesses.

Pickup Service for Large Volumes

Painting contractors with at least 100 gallons of leftover paint to recycle may qualify to have their paint picked up by PaintCare for free. To learn more about this service or to request an appointment, visit www.paintcare.org/pickup or call (855) PAINT09.

Business Limits

To use the PaintCare program for oil-based paint, a business must qualify as an exempt generator under federal and any analogous state hazardous waste generator rules. Please visit www.paintcare.org/VSQG for more information on exempt generator rules. If your business does not qualify as an exempt generator, it will not be able to use the program for oil-based paint, but it can still use the program for latex products. (Non-exempt generators will be able to use the program under development in New York. Contact PaintCare for details about the New York program.)

What Are the Fee Amounts?

The PaintCare fee is based on container size and varies from one program to another:

California and Colorado

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint up to smaller than 1 gallon
- \$ 0.75 — 1 gallon
- \$ 1.60 — Larger than 1 gallons up to 5 gallons

Connecticut, Maine, Rhode Island

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint up to smaller than 1 gallon
- \$ 0.75 — 1 gallon up to 2 gallons
- \$ 1.60 — Larger than 2 gallons up to 5 gallons

District of Columbia

- \$ 0.00 — Half pint or smaller
- \$ 0.30 — Larger than half pint up to smaller than 1 gallon
- \$ 0.70 — 1 gallon up to 2 gallons
- \$ 1.60 — Larger than 2 gallons up to 5 gallons

Minnesota and Vermont

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint up to smaller than 1 gallon
- \$ 0.99 — 1 gallon up to 2 gallons
- \$ 1.99 — Larger than 2 gallon up to 5 gallons

New York, Oregon, Washington

- \$ 0.00 — Half pint or smaller
- \$ 0.45 — Larger than half pint up to smaller than 1 gallon
- \$ 0.95 — 1 gallon up to 2 gallons
- \$ 1.95 — Larger than 2 gallon up to 5 gallons

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in containers of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Become a Retail Drop-Off Site for Paint

Updated — January 2022



PaintCare makes it easy for paint retailers to provide a convenient and valuable service for their community.

Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge.

Most drop-off sites are paint and hardware stores; others are waste transfer stations, recycling centers, landfills, and household hazardous waste (HHW) facilities. Participation as a drop-off site is voluntary. There are more than 2,000 drop-off sites across all PaintCare programs.

All retailers in active PaintCare states should be aware of the program, that the PaintCare fee is applied to the price of architectural paint products, and that drop-off sites are available throughout the state.

Benefits to Retailers and Their Customers

There are many benefits to becoming a paint drop-off site. As a participating retailer, you will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end-of-life management of its products
- Promote your store as environmentally responsible
- Increase customer foot traffic and sales opportunities
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the waste stream, and prevent the improper disposal of paint in your community

Become a Paint Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



PaintCare Drop-Off Sites Receive

- Reusable bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Paint spill kits
- Listing of your store as a drop-off site on our website and in advertisements and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during regular business hours
- Place only PaintCare products in reusable collection bins, taking care not to open containers
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures
- Display “drop-off site” signs in store window and provide consumers education materials about the program



What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
- Original Equipment Manufacturer (OEM) (shop application) paints and finishes

How Does the Oregon Paint Stewardship Program Affect Paint Retailers?

Updated — January 2022



Oregon's paint stewardship law requires a fee to be applied to the price of architectural paint sold in Oregon. Retail stores must pass the fee on to consumers and may volunteer to be a drop-off site. The program started in July 2010.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,000 paint drop-off sites across its programs. Most sites are paint and hardware stores, as well as government run waste collection facilities.

Participation as a Drop-Off Site is Voluntary

Paint retailers are encouraged to participate as drop-off sites. Participating as a drop-off site can increase foot traffic and provide an environmentally responsible service for their community by making it convenient for the customers to recycle leftover paint.

Store staff will screen and accept paint from the public. All supplies, including collection bins, as well as transportation and recycling of the paint, and site training, will be provided by the PaintCare program. PaintCare also promotes sites to the local community.

Become a Drop-Off Site

Retailers interested in becoming drop-off sites can fill out the Interest Form available at www.paintcare.org/drop-off-site-interest-form/.



REQUIREMENTS OF RETAILERS

1. Check Registered Manufacturers and Brands

Retailers may not sell architectural paints in Oregon that are not registered. Paint manufacturers must register their company with PaintCare, and they must register all architectural paint brands they sell in the state. PaintCare publishes lists of registered manufacturers and brands so that retailers can check to see that the products they sell are registered. Please visit paintcare.org/manufacturers for current registration lists.

2. Pass on the PaintCare Fee

State law requires that a stewardship fee (PaintCare fee) is applied by manufacturers to the wholesale price of architectural paint sold in store and online in Oregon. This fee pays for all aspects of running the program. The fee is not a tax.

The fee is remitted by manufacturers to PaintCare. Manufacturers then pass the fee to their dealers and retailers, who add it to the wholesale price of covered products. Retailers should see the PaintCare fee on invoices from suppliers. The law also requires that retailers

and distributors apply the fee to the price of architectural paint they sell. The fee paid for customers to retailers offsets the fee charged to the retailers. This ensures a level playing field for all parties.

3. Provide Information to Customers

Paint retailers in Oregon are required by law to provide customers with information regarding the program and paint collection and recycling opportunities. The requirement to provide paint stewardship information at the time of purchase applies to both in store paint retail and online paint retail. PaintCare has developed educational materials that meet state requirements and provides them free of charge to all paint retailers and others wishing to distribute them.

COMMON QUESTIONS

How much is the fee?

The fee is by container size, as follows:

\$ 0.00 — Half pint or smaller

\$ 0.45 — Larger than half pint up to smaller than 1 gallon

\$ 0.95 — 1 gallon up to 2 gallons

\$ 1.95 — Larger than 2 gallons up to 5 gallons

How is the fee calculated?

The fee is set to cover the cost of a fully operating program. PaintCare estimates the annual program expenses and sales of architectural paint in Oregon and determined a fee structure that will provide the revenue needed to fund the program. PaintCare is a nonprofit organization and operates programs on a state-by-state basis, so the fee may increase or decrease in the future and is different from state to state.

Is the fee a deposit to be returned to customers?

The fee is not a deposit. The fee is used entirely to cover the expenses of running the program and not given back as a deposit for the return of paint or empty paint cans.

Are we required to show the fee on receipts?

No, this is not required, but most stores do show the fee in order to explain the price increase to their customers. PaintCare also encourages retailers to show the fee to increase awareness of the program.

Do we return the fee if a product is returned?

Yes, the fee should be returned because it is part of the purchase price.

How does the public know about the fee?

PaintCare provides printed materials for retailers to distribute to the public to help explain the purpose of the fee, how the program works, and how to find a paint drop-off site. Translated materials are available in Spanish and over two dozen other languages, provided upon request. Additional materials can be ordered as needed for no charge. In addition to retailers, PaintCare works with contractor associations to inform professional painting contractors and conducts general outreach campaigns that may include digital and online advertising, direct mail, newspaper, radio, and television.

What products are covered?

Architectural paints include most house paints, stains, and clear coatings (e.g., varnish and shellac). For the definition of architectural paint for the purposes of this program or examples of PaintCare and non-PaintCare products, please contact PaintCare or visit www.paintcare.org.

Contact

Lauren Scher
Oregon Program Coordinator
(503) 410-1648
lscher@paint.org

About the PaintCare Fee

Updated — January 2022



Paint stewardship laws require retailers to add a fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York. The main goal of PaintCare is to decrease paint waste and recycle more postconsumer paint by setting up convenient drop-off sites in each state.

1. What is the recovery fee and how does it work?

The PaintCare program is funded through a paint stewardship fee called the PaintCare fee. The PaintCare fee is applied to the purchase price of architectural paint. The fee funds collection, transportation, and processing of unused postconsumer (leftover) architectural paint, public education about proper paint management, and administrative costs. The fee is paid to PaintCare by paint manufacturers. This fee is then added to the wholesale and retail purchase price of paint, passing the cost of managing postconsumer paint to everyone who purchases paint. This reduces local and state government costs for paint management and provides a funding source for a more convenient, statewide paint management program.

2. Do retailers have to pass on the fee?

Yes, each state or jurisdiction's law requires retailers to pass on the fee to consumers, ensuring a level playing field for all parties. This requirement includes paint sold online on any e-commerce websites.

3. How much is the fee?

The PaintCare fee is based on container size and varies from one program to another:

California and Colorado

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint up to smaller than 1 gallon
- \$ 0.75 — 1 gallon
- \$ 1.60 — Larger than 1 gallon up to 5 gallons

Connecticut, Maine, Rhode Island

- \$ 0.00 — Half pint or smaller
- \$ 0.35 — Larger than half pint up to smaller than 1 gallon
- \$ 0.75 — 1 gallon up to 2 gallons
- \$ 1.60 — Larger than 2 gallons up to 5 gallons

District of Columbia

- \$ 0.00 — Half pint or smaller
- \$ 0.30 — Larger than half pint up to smaller than 1 gallon
- \$ 0.70 — 1 gallon up to 2 gallons
- \$ 1.60 — Larger than 2 gallons up to 5 gallons

Minnesota and Vermont

- \$ 0.00 — Half pint or smaller
- \$ 0.49 — Larger than half pint up to smaller than 1 gallon
- \$ 0.99 — 1 gallon up to 2 gallons
- \$ 1.99 — Larger than 2 gallons up to 5 gallons

New York, Oregon, Washington

- \$ 0.00 — Half pint or smaller
- \$ 0.45 — Larger than half pint up to smaller than 1 gallon
- \$ 0.95 — 1 gallon up to 2 gallons
- \$ 1.95 — Larger than 2 gallons up to 5 gallons

Recommendations for Contractors

Preparing Estimates

When estimating jobs, contractors should take the PaintCare fee into account by checking with suppliers to make sure their quotes for paint products include the fee.

Pass Fee to Customers

PaintCare suggests that painting contractors pass on the fee to customers in order to recoup the fee they pay. Tell customers that quotes include the PaintCare fee and that the fee funds a statewide paint recycling program.

4. How is the fee initially calculated?

When a new program starts, the fee is set to cover the cost of a fully implemented program. PaintCare estimates annual sales of paint in each state and then divides the cost of the program in that state by the number of containers sold in that state. Next, the fee is adjusted based on container size by taking into consideration the typical percentage of unused paint for each size (e.g., the percentage of unused paint from one 5 gallon container is typically less than from five 1 gallon containers).

PaintCare is a nonprofit organization, so the fee may be decreased if set at a level beyond what is needed to cover program expenses. Likewise, the fee may be increased if PaintCare does not collect enough revenue to cover the costs to operate the state program.

5. Are retailers required to show the fee on receipts?

While it's not required, PaintCare encourages retailers to list the PaintCare fee on purchase receipts to aid in consumer education, and most stores do so.

6. Is the fee taxable?

Yes, the fee is part of the purchase price of paint. Sales tax is collected on the fee in most cases, except in Oregon, a state that does not have a sales tax, and Maine, per supplemental legislation.

7. Is the fee to be applied to paint sold to customers who are exempt from sales tax?

Yes, government agencies and other organizations that are exempt from sales tax in PaintCare States must still pay the fee, because it is part of the price of paint. However, the fee, like the rest of the product price, should not be taxed for sales tax-exempt organizations.

8. Is the fee a deposit that is returned to customers when they bring paint to a drop-off site?

No, the fee is not a deposit. The fee is used entirely to cover the cost of running the program.

9. Do retailers return the fee if someone returns a product?

Yes. The fee should be returned as part of the purchase price.

10. How does the public know about the fee?

PaintCare provides public education materials to retailers. These materials explain the purpose of the fee, where to take paint for recycling, and other information about the program. When a new state program begins, PaintCare mails a package of materials to retailers. As needed, retailers may order additional free materials from PaintCare at any time. In addition to retailer information, PaintCare works with contractor associations to provide information to trade painters and conducts general outreach including newspaper, radio, television, and online advertising.

11. How do we as retailers know what products to put the fee on?

Suppliers' invoices should indicate that you are being charged the fee, so you simply pass on the fee for those items. Additionally, PaintCare and each state's oversight agency list all architectural paint manufacturers and brands that are registered for the program on their websites. Retailers may not sell brands that are not registered with the program. If your store sells architectural coatings that are not on the list of registered products, please notify PaintCare so we can contact the manufacturer to get them registered.

12. What products are covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare Products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings. For a detailed list of PaintCare and non-PaintCare products, please visit www.paintcare.org/products-we-accept.

FOR NEW PROGRAMS

13. Do we apply the fee to sales on the first day of the program for inventory purchased before the first day of the program, even though we didn't pay a fee for the product to the distributor or manufacturer?

Yes, retailers must add the fee on all covered products sold on or after the first day of the program, regardless of when (before or after program launch) they were purchased from the distributor or manufacturer.

Information for HHW Programs

Updated — January 2022



Paint stewardship laws benefit household hazardous waste (HHW) programs.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York. The main goal of the programs is to decrease paint waste and recycle more postconsumer (leftover) paint.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take leftover architectural paint free of charge. PaintCare has established more than 2,000 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste collection programs are also important partners and may participate as paint drop-off sites and have their paint transportation and recycling costs paid by PaintCare.



Become a Drop-Off Site

HHW programs that would like their facilities and/or events to become paint drop-off sites can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits of Partnering with PaintCare

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of products accepted by PaintCare (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Save on paint management (supplies, transportation, and recycling) and public outreach
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Make recycling of leftover paint more convenient for your community

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

PaintCare Drop-Off Sites Receive

- Staff training at your site
- Reusable paint collection bins
- Free paint transportation and processing services
- Site signage
- Compensation for value-added services including paint reuse programs, bulking of oil-based paint, and other optional services
- Publicity of HHW site or event (optional)

Drop-Off Site Responsibilities

- Provide secure storage area for reusable paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in bins
- Keep bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare program guidelines and operating procedures

How do billing and payments work?

- In the most common scenario, when your site ships out PaintCare products, the hauler sends PaintCare an invoice directly. This avoids the need for reimbursement.
- If your site also contracts with PaintCare for value-added services such as paint reuse, your program sends an invoice to PaintCare for reimbursement.

Will PaintCare Require Operational Changes?

- If your program does not currently accept latex paint, PaintCare will not require you to do so. If you wish to start accepting latex, PaintCare will cover the transportation and processing costs.
- If your program does not currently accept paint from businesses, PaintCare will not require you to do so. If you wish to start accepting paint from businesses, PaintCare will cover the transportation and processing costs.
- HHW programs may continue to put restrictions on who can use their programs, e.g., to residents of certain towns or cities. (PaintCare retail drop-off sites accept paint from anyone in the state, and from both households and businesses.)

Our Program Would Like to Partner with PaintCare, What Are Our Next Steps?

- Contact PaintCare to begin contracting discussions as early as possible
- Analyze your current operations so you can describe them in detail to PaintCare to help determine the most appropriate type of contracting approach for your program
- Reach out internally to those who will be involved with the contracting process to understand their needs and time constraints
- Consult with staff involved with paint management operations to ensure they understand how partnership with PaintCare works and to address any questions and concerns with PaintCare staff
- Review the Fact Sheet: Contracting with PaintCare for more details on contract types and other considerations as you prepare. Get a copy by contacting PaintCare or find the fact sheet in the Waste Facilities section of www.paintcare.org.

Information for Solid Waste Facilities Including Transfer Stations, Recycling Centers, and Landfills

Updated — January 2022



PaintCare supports paint collection activities at solid waste facilities in states with paint stewardship laws. Funding for the program comes from a fee applied to the price of architectural paint sold in these states.

PaintCare

PaintCare is a nonprofit organization established by the American Coatings Association to implement manufacturer-led paint stewardship programs in states that pass paint stewardship laws. PaintCare currently operates programs in California, Colorado, Connecticut, District of Columbia, Maine, Minnesota, Oregon, Rhode Island, Vermont, and Washington, and is developing a program for New York.

Paint Drop-Off Sites

The primary requirement of paint stewardship laws is for paint manufacturers to set up paint drop-off sites at retailers and other locations where households and businesses can take postconsumer (leftover) architectural paint, free of charge. PaintCare has established more than 2,000 paint drop-off sites across its programs. While most sites are paint and hardware stores, solid waste facilities including transfer stations, recycling centers, and landfills, as well as household hazardous waste (HHW) facilities, may participate as paint drop-off sites.

Become a Drop-off Site

Solid Waste Facilities that would like to become a drop-off site can fill out the interest form available at www.paintcare.org/drop-off-site-interest-form/.

Benefits to Solid Waste Facilities and Their Customers of Becoming a PaintCare Drop-Off Site

There are many benefits to becoming a paint drop-off site. The cost of transportation and recycling of PaintCare accepted products (e.g., paint, stain, varnish) will be paid by PaintCare. As a participating drop-off site, you will:

- Make recycling of leftover paint more convenient for your customers
- Help relieve local government of their cost of managing leftover paint
- Help your state conserve resources, keep paint out of the solid waste stream, and prevent the improper disposal of paint in your community
- Optional: offer paint in good condition collected at your site to the public for reuse and receive a reimbursement of \$1.60 per gallon. See our fact sheet, Reuse Program – Compensation and Reporting, for more information.

PaintCare Drop-Off Sites Receive

- Bins for storing collected PaintCare products
- Transportation and recycling of the collected PaintCare products
- Training materials and staff training at your site
- Program brochures, signage, and customer education materials
- Optional: listing your drop-off site on PaintCare website and in ads and promotional materials

Drop-Off Site Responsibilities

- Provide secure storage area for paint collection bins
- Accept all brands of leftover PaintCare products from the public during operating hours
- Place only PaintCare products in paint collection bins, taking care not to open containers
- Keep paint collection bins neat and properly packed
- Complete minimal paperwork related to tracking outgoing paint shipments
- Ensure all staff maintain training on PaintCare drop-off site guidelines and operating procedures

Water-Based (Latex) Paint is a Resource

An important goal of PaintCare is to conserve resources and increase the amount of paint that is recycled. In areas where HHW programs do not accept water-based paint, households and businesses are often instructed to let water-based paint dry out and then dispose of the dry paint in the trash. Through the PaintCare program, all paint—including latex paint—is recycled to the maximum extent possible.

Will Becoming a PaintCare Drop-Off Site Require Operational Changes?

No. Your facility may continue to put restrictions on who can access the paint collection program at your site. If your facility only services a specific geographic region (e.g., specific towns, cities, or counties), you will not be required to service customers that live outside of your service area. Similarly, if your facility is not permitted to take business waste, you will not be required to do so. (PaintCare retail sites accept paint from anyone in the state and from both households and businesses.)

Benefits of PaintCare to Solid Waste Facilities

Solid waste facilities that generate leftover paint but are not PaintCare drop-off sites can still participate in the PaintCare program.

- Solid waste facilities, like other entities, can drop off leftover paint at PaintCare sites. All PaintCare drop-off sites accept up to 5 gallons of paint, but some PaintCare sites accept more. Visit paintcare.org/drop-off-locations to find a site.
- PaintCare offers a free pickup service for households, businesses, and organizations that have accumulated 100+ gallons of paint measured by container size (not volume). Learn more about this in our fact sheet titled Large Volume Pickup (LVP) Service or at paintcare.org/pickup/.
- For entities that generate large volumes of unwanted paint on a regular basis, a service for recurring direct pickups is available. Contact PaintCare for additional information.

What Products Are Covered?

The products accepted at PaintCare drop-off sites are the same products that have a fee when they are sold. PaintCare products include interior and exterior architectural coatings sold in container sizes of five gallons or less. They do not include aerosol products (spray cans), industrial maintenance (IM), original equipment manufacturer (OEM), or specialty coatings.

PAINTCARE PRODUCTS

- Interior and exterior architectural paints: latex, acrylic, water-based, alkyd, oil-based, enamel (including textured coatings)
- Deck coatings, floor paints
- Primers, sealers, undercoaters
- Stains
- Shellacs, lacquers, varnishes, urethanes
- Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- Metal coatings, rust preventatives
- Field and lawn paints

NON-PAINTCARE PRODUCTS

- Paint thinners, mineral spirits, solvents
- Aerosol paints (spray cans)
- Auto and marine paints
- Art and craft paints
- Caulking compounds, epoxies, glues, adhesives
- Paint additives, colorants, tints, resins
- Wood preservatives (containing pesticides)
- Roof patch and repair
- Asphalt, tar, and bitumen-based products
- 2-component coatings
- Deck cleaners
- Traffic and road marking paints
- Industrial Maintenance (IM) coatings
Original Equipment Manufacturer (OEM) (shop application) paints and finishes

Joint Outreach Projects

Updated — January 2022



Introduction

If you are a local government that has partnered with PaintCare, we offer limited funding support for outreach activities that promote the PaintCare program. We are most interested in partnering with you when setting up new PaintCare sites, where participation is low, or to promote one-day household hazardous waste events to boost the amount of paint collected. We support radio, newspaper, social media, and direct mail, and will consider other media.

REVIEW AND APPROVAL

Project budgets and all creative work must be reviewed and pre-approved by PaintCare. Creative work includes text, images, and scripts. All projects must include PaintCare's website address and logo and mention that other PaintCare drop-off sites can be found at www.paintcare.org.

PROPOSAL FORM

Please complete our Proposal Form for Joint Outreach Projects on the Waste Facilities page at www.paintcare.org/joint-outreach/, or email brodgers@paintcare.org with questions.

IMAGES

We have artwork and photos you can borrow for creating drafts at www.flickr.com/photos/paintcare/, but please be sure to request permission to use them in your final design.

Your Responsibilities

At the start of each project, we request that you provide PaintCare with draft text, dimensions and/or specs, and due dates for the materials.

PRINT (BROCHURES, POSTCARDS, ETC.)

You are responsible for sending artwork files to your printer, coordinating mailings, and distribution. After the project is completed, we request a description of how, when, and where the piece was distributed and an electronic copy of the final piece.

NEWSPAPER

You are responsible for scheduling and sending artwork files to the newspaper. After the project is completed, we request a list of run dates for each newspaper and a scan of each ad.

RADIO

You are responsible for providing the pre-approved scripts to the stations and handling scheduling. After the project is completed, we request you provide text of the final script with a list of run dates and times.

DIGITAL MEDIA & OTHER

We are open to other types of projects such as digital advertising and social media campaigns, as well as other forms of outreach. Please coordinate details in advance and send PaintCare supporting documentation along with your invoice so we have a record of the projects and examples to show others.

Design Assistance

PaintCare can provide assistance with basic layout and graphic design for print and digital projects. When we provide this type of assistance, we will provide electronic files for you to send for printing or ad placement. Other than editing and commenting on scripts, we do not provide in-house assistance with audio or video production.

Please allow plenty of time for project planning, approvals, and editing. Depending on the time of year, this may take 4–8 weeks.

Reimbursement

PaintCare provides reimbursements for pre-approved projects only. We do not provide money up front, pay vendors directly, or accept requests for reimbursements on projects that have already been completed. Generally, PaintCare will reimburse costs for pre-approved projects proportional to the amount of the project dedicated to PaintCare information. Funding amounts may also differ depending on budgets available and our other outreach taking place in your area.

To be reimbursed after the project is completed, send an invoice from your government agency, samples of final pieces, and copies of invoices from your vendors to paintcare@bill.com and copy Brett Rodgers at

brodgers@paint.org. The "To:" space on the invoice should be addressed to PaintCare Inc., 901 New York Ave NW, Suite 300 West, Washington DC, 20001. In the space for purchase orders please write "6369 Communications: Other, Joint Projects." See sample invoice below.

{SAMPLE INVOICE}

Environmental Services Program

Washington County
123 Government Way
Anytown, State 55776

June 24, 2021

Invoice: 2452187

Purchase Order: 6369 Communications: Other, Joint Projects

Outreach Department
PaintCare Inc.
901 New York Ave NW #300W
Washington DC, 20005

Description:

- Newspaper ad promoting one day event held in Anytown on May 1, 2021
- Three 5x5 ads ran on April 13, 2021 in the County Journal
- Total invoices from newspapers: \$1,487.00
- Invoice and copy of one ad are attached
- Per prior discussion, PaintCare agreed to reimburse county for \$750
- Contact person: Marie Chen, 202-555-1212

Invoice Amount: \$750.00

Remit to:

Environmental Services Program
Washington County
123 Government Way
Anytown, State 55776

Reuse Programs - Compensation & Reporting

Updated — May 2021



PaintCare encourages household hazardous waste programs, reuse stores, and others to operate paint reuse programs (i.e., swap shops or exchanges). Reuse programs return good quality, unused paint to the local community at low or no cost. Reuse is a preferred method of waste management.

To encourage reuse, PaintCare will compensate paint drop-off sites operating a reuse program under a contract with PaintCare.

Operating a Reuse Program

Any PaintCare products (qualifying paint, stain, and varnish as defined by PaintCare – please see www.paintcare.org/products-we-accept) that are distributed through reuse programs must be in their original container, have an original label, and be in good physical and aesthetic condition. Contents must be liquid and relatively new. Containers should be closed securely before being placed in the reuse storage area.

Customers must sign a waiver form explaining that the paint is taken “as is” with no guarantee of quality or contents. The customer is required to read, complete, and sign the form, and site staff members are required to verify and record what has been taken by the customer. If a reuse facility does not use a waiver form, the facility accepts the liability for the materials. The staff must record the number of containers taken by each participant and the total estimated volume on the log.

Track and Report by Volume (gallons)

- Containers may contain any amount of paint in them
- The site must determine and report the total gallons of latex paint and the total gallons of oil-based paint distributed for reuse
- Compensation is provided at \$1.60 per gallon

The site must track and report the actual volume of paint in the containers using an internal methodology (e.g., weigh the cans on a scale, estimate weight by hand, do visual inspection). The methodology must be provided to PaintCare upon request.



Reuse room at the Household Hazardous Waste Facility at the Yolo County Central Landfill in Woodland, CA.

Appendix D

UNDERSERVED AREA EVENTS FOR 2021

County	Underserved area event, funded or held by PaintCare	Location	Local representatives contacted, additional underserved area event not requested
Baker			✓
Benton			✓
Clackamas			✓
Clatsop	✓	Seaside	✓
Columbia	✓	Rainier, Clatskanie	✓
Coos			✓
Crook			✓
Curry			✓
Deschutes			✓
Douglas			✓
Gilliam			✓
Grant			✓
Harney			✓
Hood River	✓	Parkdale	✓
Jackson	✓	Shady Cove	✓
Jefferson			✓
Josephine	✓	Cave Junction	✓
Klamath			✓
Lake			✓
Lane			✓
Lincoln			✓
Linn			✓
Malheur			✓
Marion			✓
Morrow			✓
Multnomah			✓
Polk	✓	Willamina	✓
Sherman	✓	Moro, Wasco	✓
Tillamook			✓
Umatilla	✓	Milton-Freewater	✓
Union			✓
Wallowa			✓
Wasco	✓	Dufur, Maupin, Tygh Valley	✓
Washington			✓
Wheeler			✓
Yamhill	✓	Willamina	✓